

MAKE YOUR PLACE THE PLACE

Sometimes, it seems the economy is all anyone talks about. And they talk about it in such broad strokes, it can be hard to know what to do to succeed, when forces out of your control could be working against you. What's interesting is that while consumers know food prices are higher everywhere, they notice it more at the grocery store than they do at a restaurant.

In fact, when dining out:

- 61% of consumers say the experience is most important*
- Only 30% of consumers say saving money is most important*
- 76% are on the hunt for the next food trend*

Fewer people than you think are worried about spending less dining out, especially if they are going out for that intriguing new food experience they can post to social media.

If you can fill your menu with trend-forward food items, the diners will come.

Which brings us to this Scoop™ launch, filled with fresh ideas, intriguing twists on classic faves, and globally-influenced flavors that are still approachable – the kinds of items that bring diners through the door and keep them coming back for more.

We've also focused on ideas and applications to make it easy to craft a menu that stands out. And like most Scoop items, they are versatile across your menu and can save you labor hours in the kitchen.

As always, Scoop is just one way that We Help You Make It*.

@USFOODS #USFSCOOP

S. Kinkaid

Stacey Kinkaid

VP, Product Development and Innovation









CHEF'S LINE® BLACK BEAN HUMMUS

7294116 | 4/2 lb.

INNOVATION

We've turned a classic on its head with this uniquely spiced take on hummus. Featuring ground chipotle pepper, black beans instead of chickpeas, and tahini, it boasts incredible flavor for unique applications. Obviously a great vegan appetizer option, this hummus can also delight as a dip or salad dressing, or as a spicy spread on flatbreads, sandwiches and more.

PRODUCT ATTRIBUTES

- +Contains 25% fewer calories and 40% less fat than USDA data for traditional hummus.
- +Seasoned with ground chipotle pepper, and made with black beans instead of traditional chickpeas for a more Southwestern flavor profile
- +Contains no ingredients found on the US Foods® Unpronounceables List®**
- +Resealable 2-lb. tub is easy to store and use
- +Vegan*

BENEFITS

- +Labor-Saving: eliminates draining and rinsing, measuring and mixing
- +On-Trend: unique take on hummus intrigues diners looking for new foods
- +Versatile: great as a dip, spread or dressing
- +Profit Builder: upsell menu swaps, versatility, labor costs, add-on

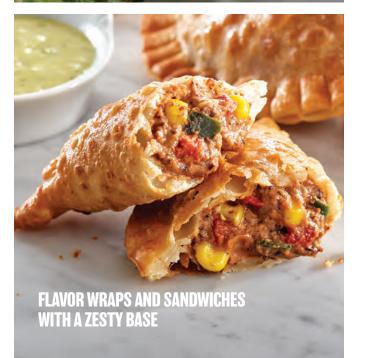
 $^*\mbox{No}$ ingredients of animal origin. Reasonable efforts to avoid cross-contact with animal-based ingredients.

**Does not include product marketed and sold by third-party licensees. Processing aids and potential cross-contact during production are not in scope for this program.













CHEF'S LINE® PANKO BREADED ARTICHOKE QUARTERS

5130280 | 2/5 lb.

INNOVATION

More than a unique appetizer, these tasty, crunchy bites are just as good as a slider or topping a salad. Poised to become the next breaded portobello, they are sure to please meat-eating and vegan diners alike. And because they are breaded before par-frying, they are easy to prepare in an oven or deep fryer.

PRODUCT ATTRIBUTES

- +Trimmed, quartered and marinated
- +Vegan*
- +Contains no ingredients from the US Foods® Unpronounceables List®**
- +Panko breaded
- +Sourced and processed

BENEFITS

- +Versatile: can be used as a delicious, crunchy, lightly seasoned ingredient or topping, not just as an appetizer
- +Labor-Saving: eliminates draining, rinsing, cutting, breading and par-frying
- +Time-Saving: Individually quick frozen, making it easy to use as needed to cook from frozen for extra convenience
- +Profit Builder: versatility, labor costs,



SCAN AND PURCHASE THROUGH US FOODS®



6 SCOOP™ NO-33 BY US FOODS®

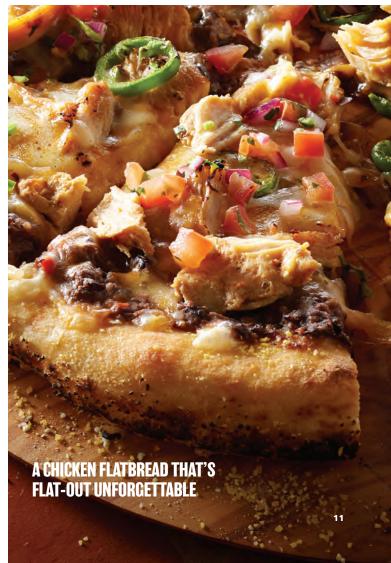
















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RYKOFF SEXTON® POWER GREENS BLEND

3158796 | 2/5.5 lb.

INNOVATION

With a blend of eight unique cooked greens – all grown and processed in Italy – Rykoff Sexton® Power Greens Blend delivers a great balance of sweet and tender leaves with vibrant color and a great texture, and comes packed with nutrients. And because the individual greens are formed into small cubes that thaw right in the pan and cook quickly, it's easy to serve in many applications, from a simple side dish to an addition to broths and soups, bowls and more.

PRODUCT ATTRIBUTES

- +Contains a blend of cooked spinach, red Swiss chard, green Swiss chard, chicory, escarole, Lacinato kale, turnip tops and kale
- +Meets the criteria for the US Foods $^{\rm @}$ Unpronounceables List $^{\rm @\star}$
- +All greens are grown and packed in Italy with no added seasoning or oils +Kosher Certified
- +Rosner Cerun +Frozen

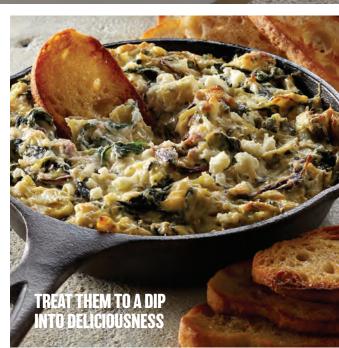
BENEFITS

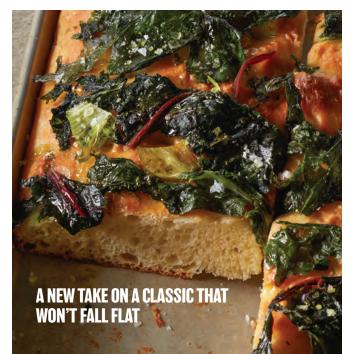
- +Well-Being: excellent source of Vitamin A, and a good source of Calcium
- + Versatile: small blocks of greens are easy to handle and quick to cook, providing a unique swap for traditional greens like spinach or collards
- +Labor-Saving: eliminates cleaning, trimming, blanching and squeezing excess water
- +Profit Builder: nutritional power justifies an upsell

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CHEF'S LINE® PUB SAUCE

442059 | 2/1 gal.

INNOVATION

Years of trials have finally yielded the ultimate condiment. Unique and zesty, this sauce elevates burgers as easily as it upgrades your fry-and-dip game. It's thick enough to spread, and will quickly become your secret weapon that drives repeat orders. Serve the sauce you'll want to be known for.

PRODUCT ATTRIBUTES

- +Proprietary blend of spices, yellow mustard, tomato paste, aged cayenne pepper, vinegar, onion and gadio
- +Creamy consistency works as a spread or drizzled out of a squeeze bottle
- +Contains no ingredients found on the US Foods® Unpronounceables List®*

BENEFITS

- +Unique: create a craveable cult following among your customers, without having to create your own signature house sauce
- +On-Trend: zesty, tangy and flavorful sauce that is ready to upgrade your menu offerings
- + Versatile: great as a spread, finishing sauce or dip for burgers, chicken, sandwiches, fries, you name it
- +Labor-Saving: eliminates measuring and mixing

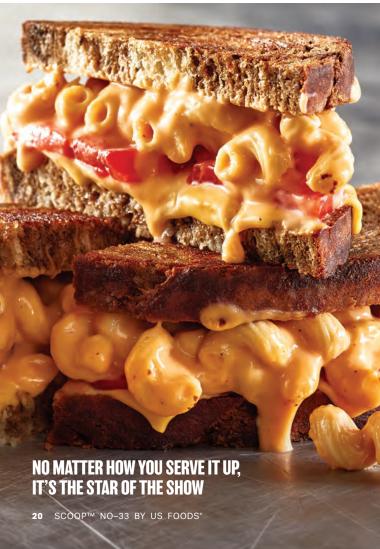




SCAN AND PURCHASE

THROUGH US FOODS®











HARBOR BANKS® HARD CIDER BATTERED SHRIMP

6836857 | 2/5 lb.

The unique twist on beer-battered shrimp is the semi-sweet hard cider from the Seattle Cider Company. It gives these delicious shrimp a subtly fruity aroma and adds some crisp to the golden crunchy exterior. From appetizers to tacos to salads, these elevated shrimp are ones your diners will remember.

PRODUCT ATTRIBUTES

- +Serve Good®: Best Aquaculture Practices (BAP) 4 Star Certified Farm Raised Shrimp
- +Hard cider brings a subtly fruity aroma and a mild sweet flavor
- +31-35 ct./lb., peeled and deveined, tail-off
- +Par-fried, individually quick





BENEFITS

- +On-Trend: BAP Certified sustainable sourced seafood and utilizes growing hard cider trend
- +Labor-Saving: eliminates peeling, deveining, mixing, dredging, battering and frying
- +Versatile: great as an appetizer, main course, in a salad, with pasta or in a taco or bowl
- +Profit Builder: premium hard cider justifies upsell



SCAN AND PURCHASE THROUGH US FOODS® ONLINE







1555534 | 2/5 lb.

INNOVATION

Some things just go together: PB&J, peas and carrots, and fried fish and malt vinegar. We've taken the next step by infusing the malt vinegar into the coating. Each crispy bite of whole muscle Pacific Cod delivers tangy malt flavor and satisfying crunch. Perfect for fish and chips, sandwiches, salads, tacos and more.

PRODUCT ATTRIBUTES

- +Serve Good®: Marine Stewardship Council (MSC) Certified
- +Malt vinegar delivers nutty, lemony and caramel flavor notes, while panko breading provides a satisfying crunch
- +Whole muscle, wild-caught Pacific Cod, approx. 2.5 oz. portion

BENEFITS

- +Versatile: Par-fried and frozen, can be fried or baked
- +Labor-Saving: eliminates fabricating, portioning, seasoning and battering
- +Consistent size and shape for portion control



SCAN AND PURCHASE

THROUGH US FOODS®



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PATUXENT FARMS® PAR-FRIED BREADED CHICKEN THICH

7370134 | 2/5 lb.

INNOVATION

The chicken sandwich wars show no signs of stopping. Add chicken thigh to your menu to help your sandwich stand out in a crowded field. The aroma of the buttermilk flavor, the country-style pepperiness, and the crunch of its traditional Southern-style breading makes this a chicken recipe unlike any other.

PRODUCT ATTRIBUTES

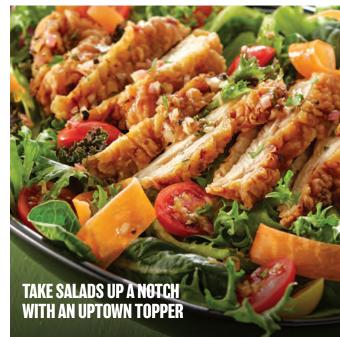
- +Marinated, boneless, skinless chicken thigh
- +Lightly coated with a crisp breading
- +About 4-5 oz. finished "sandwich" size
- +Par-fried, individually quick frozen

BENEFITS

- + Versatile: suitable as a center-of-the-plate feature, or in sandwiches and salads
- $+ \\On-Trend: chicken sandwiches continue to be the rage$
- +Labor-Saving: eliminates trimming, seasoning, breading and par-frying













PATUXENT FARMS® SMOKED CHICKEN WINGS

9986258 | 2/5 lb.

INNOVATION

Add a little twist to your wings game by offering these non-fried beauties that taste as good as is, as they do seasoned and/or sauced. They come with the perfect amount of smoky flavor that won't overpower, so you can dress them however you'd like. And because they come not seasoned or breaded, how you serve them can easily evolve with food trends.

PRODUCT ATTRIBUTES

- +Subtly smoked flavor profile +Fully cooked, unbreaded and unglazed medium-size wings
- +Natural proportion of drumettes and flats
- +Individually quick frozen

BENEFITS

- +On-Trend: smoked meats are in demand
- + Versatile: serve as is, or sauced or seasoned, baked or fried
- +Labor-Saving: eliminates cutting, portioning, seasoning and smoking
- +Profit-Builder: upsell, swap, add-on





SCAN AND PURCHASE

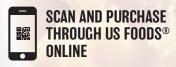
THROUGH US FOODS®







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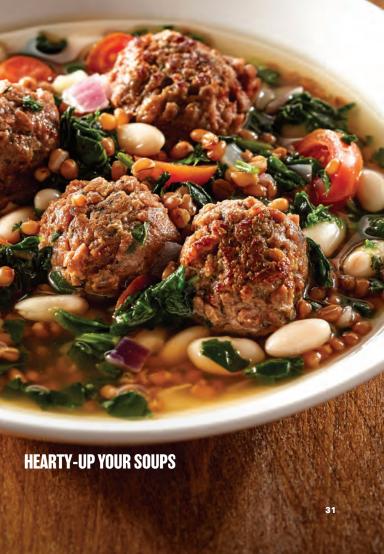
















HILLTOP HEARTH® CORNBREAD HAMBURGER BUN

9149374 | 8/12 ea.

INNOVATION

With all the great cornbread flavor and texture without falling apart, this elevated hamburger bun moves cornbread from the side of the plate to the center. With corn meal in the dough and dusted on top, you get that sweet corn taste diners love, with the right amount of wheat flour to help it hold up to any kind of sandwich.

PRODUCT ATTRIBUTES

- +Delicious corn flavor, sweetness and the buttery, mealy texture of cornbread
- +No artificial flavors
- +About 4" round, pre-sliced, ready-to-eat
- +Frozen

BENEFITS

- +Perfect amount of natural butter flavor and sweetness in every bite
- +Versatile: complements every sandwich, from burgers to chicken to BBQ pulled pork
- +On-Trend: cornbread is having a moment, don't be left behind



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CHEF'S LINE® FUDGE DOUBLE MINT ICE CREAM

2047699 | 3 gal.

INNOVATION

The double comes from the peppermint flavor in the ice cream and the mini mint cups mixed throughout. Along with the decadent fudge swirl, we use spirulina and beta carotene for a more natural-looking green color, while maintaining the clean-label standards of the US Foods® Unpronounceables List®.

PRODUCT ATTRIBUTES

- +Cool mint ice cream with a rich fudge swirl and mini mint cups
- +Minimum 15% butterfat and maximum 60% overrun
- +Contains no ingredients found on the US Foods Unpronounceables List*
- +Milk from cows not treated with the growth hormone rBST[†]

RENEFITS

- + Premium ice cream with high butterfat and low overrun for a more indulgent sensory experience
- +On-Trend: chocolate mint is a growth flavor that appeals to all ages
- +Contains no FD&C artificial colors

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MONOGRAM® CLEAN FORCE® RAPID MULTI SURFACE DISINFECTANT CLEANER RTU

5459944 | 6/32 oz.

INNOVATION

It's easy to make sure your non-food contact surfaces are clean and disinfected with this 4-in-1 cleaner. It works on non-porous hard and soft surfaces, and kills the virus that causes COVID-19 in 10 seconds; and norovirus, influenza A and the common cold virus in 30 seconds.*

PRODUCT ATTRIBUTES

- +Kills SARS-CoV-2 that causes COVID-19, in 10 seconds; norovirus, influenza A and the common cold virus in 30 seconds*
- +Soft surface sanitation in 5 minutes, and soft surface disinfectant in 10
- +Ready-to-use, trigger-spray bottle
- +No PPE required

- + Versatile: one product for multiple non-porous, non-food contact surfaces like vinyl, granite, fabric, upholstery and wood
- +Cleans glass with no streaking
- +Fast and easy way to clean public spaces, bathrooms, windows and
- +Fresh and pleasant scent helps improve user experience
- *Kill time for when used on hard, non-porous surfaces according to label directions. EPA Reg. No. 1677-273. Claims approved by EPA. See EPA Master Label 1677-273. State
- **Claims approved by EPA. See EPA Master Label 1677-273. State approvals in progress







STACK THE TECH IN YOUR FAVOR





TOAST CAN HELP GROW SALES, DRIVE TRAFFIC **AND HELP YOU BECOME A DESTINATION***

Your menu will drive them in, but the experience can keep them coming back for more. Toast can help make your establishment worth the trip. With Toast, you can:

Enhance the Guest Experience with QR Codes, kiosks, online ordering and handheld POS that improves front-ofhouse service.

Improve Operations with an easilyintegrated tech stack that talks to the most popular restaurant software; you'll be able to make the most of the CHECK® Business Tools ecosystem, including ChowNow.

Build Repeat Customers with marketing, gift cards and loyalty programs that keep diners coming back for more.

INDUSTRY-LEADING OFFER

US Foods® Customers get \$1,000 off upfront cost, and a 20% discount on Toast hardware†



Scan this QR code or visit usfoods.com/toast to get started.







DEVONSHIRE® BUTTER TOFFEE CAKE

3002521 | 24/4.76 oz.

INNOVATION

We have made the to-die-for dessert that presents so well, you won't believe how easy it is. Simply heat up the mini bundt cake in its bakeable container, and when you pop it out, the butter toffee topping oozes down the sides. It's the buttery, gooey, sweet and sticky treat your diners will come back for again and again.

PRODUCT ATTRIBUTES

- +Mini Bundt cake is made with butter, whipping cream, buttermilk and brown sugar
- +Kosher certified
- +Ready-to-heat from frozen in its bakeable cup in microwave or oven
- +Individually portioned and sealed for ease and convenience
- +Frozen

BENEFITS

- +On-Trend: it's the butter cake destined for a cult following
- +Labor-Saving: eliminates measuring, mixing batter and sauce, portioning and baking
- + Versatile: amazing on its own, with fruit or à la mode



SCAN AND PURCHASE Through US Foods® Online

