The data contained in the Farmer’s Report is provided for informational purposes only, is not tailored to your specific purchasing needs, and is not intended as a substitute for any other publicly available market data or information. The Farmer’s Report is compiled from the last-received market data provided by the United States Department of Agriculture (USDA) and/or other market sources, and is subject to change without notice. Nothing herein is the opinion of US Foods®. US Foods neither assumes any legal liability nor makes any warranty or guaranty, either express or implied, regarding the completeness, accuracy or usefulness of this information.

Cherry tomatoes prices look to be flat for the week.

The market on russets is up this week. Burbanks Round tomatoes are steady, to down for the week.

The green leaf market is down this week. Green The markets out of both Florida and California are steady. Quality is good, with moderate supply and demand.

CABBAGE

Round Green: The cabbage market is down this week. Supply, demand, and quality are good.

LEAF LETTUCE

Green Leaf: The green leaf market is down this week. Green leaf yield is slightly down, mainly because of recent changes in temperature this time of year. As far as quality, there is some irregular sizing, fringe/wind burn and occasional internal burn. Demand is good. As far as quality, mildew pressure has been emerging, including mechanical damage and bruising on the greener romaine.

ICEBERG LETTUCE

The iceberg market is up this week. Iceberg supplies will be light this week, due to a production gap and quality issues at the field level.

CABRILIC

Domestic garlic is steady this week, with good supply, demand, and quality being reported.

ONIONS

THE jumbo yellow onion market is mixed this week. Product out of San Joaquin Valley, California is down, while product out of New Mexico is up. There is moderate supply and good demand. Product out of Georgia is steady, with moderate supply and good demand. Supply gaps are expected to continue for another week, due to the weather.

MUSHROOMS

There are no issues to report on mushrooms coming off the East Coast, with good supplies, demand, and quality. There continues to be issues on mushrooms coming from the West Cregarding supply and quality.

CILANTRO

The cilantro market is up this week. Product out of Oxnard, California and Central Coast, California is up on 30’s and on 60’s, with moderate supply and good demand.

CUCUMBERS

Cucumber prices are steady to up for the week. The West is reporting price increases as supplies tighten up. The East has several growing regions right now, with pricing varying from each area. Quality is fair, with soft ends being reported in the fields.

CELCY

The celery market is down this week. Supply, demand, and quality are good.

YELLOW SQUASH

Yellow Squash is mixed this week. In the East, pricing up in the Carolinas while going down in Michigan. The markets after the price changes look to be even with each other. The West looks to be flat for the week. Yellow Squash continues to battle wind scarring.

ZUCCHINI

Zucchini is following the same trend as Yellow Squash, with mixed pricing. The West looks to be flat, while the East is mixed. The Carolinas are showing a price increase, while Michigan is dropping their price. The prices between the regions are almost identical now with these changes. Zucchini quality looks to be good for the week.

GREEN BEANS

The green bean market is down this week. Machine-picked product out of Eastern Shore Virginia and imported haricot verts are down, with moderate supply and demand.

BELL PEPPERS

Green: Green peppers are steady in pricing for the week. Current volumes are meeting the current demand, with quality trending towards good. Red: Red bell peppers look to be flat for the week in pricing. The East continues to pull from hothouse to cover demand, while the West is relying on Mexico for supply. Quality is a mixture of fair to good for the time being.

TOMATOES

Rounds: Round tomatoes are steady, to down for the week. Small size fruit looks to be steady while larger sizes are showing a slight price drop. The West is supplied by Mexico and California for now. The East has several regions growing product. Quality is fair, with soft fruit being reported in the fields.

Romas: Roma tomato prices are steady to up for the week. The East supply is spread out amongst several areas, while the West has product from Mexico and California. Quality is fair to good, with the biggest issue being soft fruit. Cherry: Cherry tomatoes prices look to be flat for the week. Supply from Florida and Mexico looks to be covering the current demand. Quality is good in both regions. Grape: Grape tomatoes are up in pricing for the week. Supplies remain light in both the East and West. Quality is trending fair to good for the time being.

CARROTS

The jumbo carrot market is up this week. Product out of California is up with moderate supply and good demand. Product out of Mexico is up, with moderate supply and good demand, but quality continues to vary.

GREEN ONIONS

The green onion market is steady this week. Product out of Mexico is steady on medium and on small, with moderate supply and light demand. Product out of South Carolina is steady, with lighter supply and good demand.

CAULIFLOWER

The cauliflower market is down this week. Supplies are expected to be around normal. Demand and quality are good. From a quality standpoint, not much of a change this week, except for some slight discoloration and cream color in low percentages. Size and texture are expected to be good.

<table>
<thead>
<tr>
<th>Produce</th>
<th>Price Movement</th>
<th>Supply, Demand, Quality</th>
</tr>
</thead>
<tbody>
<tr>
<td>Potatoes</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Russets: The market on russets is up this week. Burbanks out of Idaho are up on 70 count, 90 count and 6 oz. minimum size. Moderate supply and good demand and quality are being reported out of Idaho.</td>
<td>-</td>
<td>-</td>
</tr>
<tr>
<td>Reds: The red potato market is steady this week. Product out of Kern District, California; and Eastern Shore, Virginia is steady with lighter supply and good demand.</td>
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<tr>
<td>Yellows: The markets out of both Florida and California are steady. Quality is good, with moderate supply and demand.</td>
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<td>-</td>
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<td>Cabbage</td>
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<td>Iceberg Lettuce</td>
<td>The iceberg market is up this week. Iceberg supplies will be light this week, due to a production gap and quality issues at the field level.</td>
<td>-</td>
</tr>
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<td>Garlic</td>
<td>Domestic garlic is steady this week, with good supply, demand, and quality being reported.</td>
<td>-</td>
</tr>
<tr>
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PRODUCE

ASPARAGUS
The asparagus market is up this week. Product out of Peru is up, with lighter supply and moderate demand. Quality will vary out of Peru. Product out of Mexico is up with lighter supply and good demand.

BROCCOLI
The broccoli market is up, and supplies will be around normal this week. Demand is good. As far as quality, minimal brown bead and yellow discoloration will be present this week.

HANGING FRUIT

APPLES AND Pears
Apples: All apple varieties are steady this week, with moderate supply and demand, except for Golden Delicious, which is up this week. Washington has few Golden Delicious remaining to bridge the gap until the new crop harvests around August.
Pears: The pear market remains stable. Green and red D’anjou and Bosc are available. The small end of pears remains tight, while 90 count and larger remain constant.

CITRUS

LEMONS
The price of lemons is steady to up for this week. Demand on 140 counts and smaller is extremely high. Chilean lemons have hit the market, but prices are still high. Quality out of California is fair at best, but is looking to improve week over week.

LIMES
Lime prices look to be down for this week. Mexico is battling some rainstorms, which could delay harvests and impact quality. For now, quality is fair, due to the age of the current crop, along with the rainstorms.

ORANGES
Valencia prices look to be steady for the time being. Valencia continue to trend toward the 113/88/138 size ranges. Quality continues to be strong. Offshore navels are expected to arrive in the next couple of weeks from Chile and South Africa.

BERRIES

STRAWBERRIES
The strawberry market is flat this week. Strawberry demand continues to exceed supply. Quality is improving slightly, and these market conditions are expected through the week.

BLACKBERRIES
Blackberries are looking good, and are expected to increase in volume in the next 3-4 weeks out of Watsonville-Salinas.

RASPBERRIES
Raspberries are looking good, and are also expected to increase in volume in the next 3-4 weeks out of Watsonville-Salinas.

BLUEBERRIES
Oregon blueberries are firm, with good size and very few defects. Washington blueberry quality and supply are also good.

GRAPES
The grape market is mixed this week. Flame Seedless, Red Globe, and Summer Royal out of Mexico are steady. Sugarcane out of Mexico are down on Large. Flame seedless and Scarlet Royal out of California are steady on Large-XL. Sugarcane out of California are up on L-XL. There is good supply and light demand.

TROPICAL

PINEAPPLES
Pineapple prices are on the rise again. Supply continues to get tight, especially on larger-sized fruit. Quality is trending between fair and good.

BANANAS
Banana prices look to be flat for the week. Conditions are stable with the inbound supplies for the summer months. Quality continues to be good on all bananas.

AVOCADOS
Avocado prices have started to drop this week. Flora Loca crop in Mexico has begun to harvest, allowing supplies to rebound. The harvests are grading high, with a limited amount of fruit grading at #2. California harvests continue to wind down, and Peru continues to import product.

MELONS

CANTALOUPES AND HONEYDEWS
Cantaloupes: The cantaloupe market is flat this week. Supplies have been good, though size profile has shifted slightly towards smaller-sized fruit. Harvesting in California began this week.

Honeydews: The Honeydew market is flat this week. Supplies have been good, though size profile has shifted slightly towards smaller-sized fruit. Harvesting in California began this week.
All current beef pricing trends are based on USDA data as of July 10, 2019. Last week’s trends refer to the USDA market for the full week of July 1, 2019.

Cash cattle traded slightly down to slightly up last week, with trades occurring between $107--115/cwt. This week’s asking prices from feeders are listed between $113--115/cwt. Bids have started to surface at the $110/cwt. mark.

Harvest came in at 573K head for the week, which was lower than normal due to the Fourth of July holiday. Of that 573K head, 438K were of the steer/heifer variety. Harvest for the week of July 8, 2019 is expected to be back to normal, in the 660K head range.

77.1% of all steers/heifers graded Choice or Prime for the week ending June 28, 2019, which was down from the week prior. Select grading was up at 19.6% and Ungraded reported steady at 3.3%.

**GRINDS**

GROUND CHUCK: Ground chuck traded up a few cents last week, but it is showing the opposite trend this week, down a few cents through three days of trading.

GROUND BEEF 81/19: 81/19 ground beef was slightly down last week, and is currently down modestly through three days of trading this week.

GROUND BEEF 73/27: 73/27 ground beef traded up slightly last week, and so far is trading down a few cents in the current week.

**ROUNDS**

PEELED KNUCKLES: Peeled knuckles traded slightly up across all grades last week. Currently this week, both grades are trading down. The Choice grade is down moderately, while the Select grade is slightly decreasing.

INSIDE ROUNDS: Choice and Ungraded inside rounds took a small decrease last week, while the Select insides were up a few cents. Through three days of trading this week, all grades of inside rounds are trading flat compared to last week.

BOTTOM ROUND FLATS: Choice and Select bottom rounds traded slightly down to flat last week, respectively. Both grades are showing small declines through three trading days this week.

EYES OF ROUND: All grades of eye of rounds were slightly up last week in trading. Both grades are trading down modestly in the current week.

**LOINS**

STRIPS: Choice-graded New York strips showed the largest decline in the beef complex last week, trading significantly lower than the week prior. Select strips were also down, but only modestly. Currently, both grades are down modestly through three days of trading this week.

**TOP BUTTS:** Choice top butts took a nice increase last week, and the Select grade was down a few cents. The grades seem to have flipped in the current trading week, with the Choice grade showing a small loss and the Select grade with a nice gain through three days.

**TENDERLOINS:** Choice tenderloins were down modestly last week, but both Select and Ungraded product took healthy increases. Currently, graded tenderloins are down modestly this week.

**RIBS**

**RIBEYES:** Heavy and light ribeyes were both down across the board last week, with the one bright spot being Ungraded heavies, which were up a few cents. Taking the brunt of the loss were Choice lights and Select heavies, showing moderate losses. Expect more downside this week, as all grades of both light and heavy ribeyes are down quite moderately through three days of trading.

**CHUCKS**

**CHUCK ROLLS:** Choice rolls were slightly up, and Select product took a small loss last week. The market appears to be similar on all chuck rolls this week.

**TERES MAJOR MUSCLE:** Choice Teres Majors were down slightly last week, but both the Select grade and Ungraded product took healthy gains. Choice product is currently showing a loss of a few cents in the current week, and Select product is showing a little larger of a loss.

**BRISKETS:** Briskets were down across the board on all grades last week, and look to be continuing a similar trend midway through the week. Briskets typically soften through the summer months.

**THIN MEATS**

**BALL TIPS:** Ball tips took nice gains across the board last week. However, exactly the opposite is happening through three days of trading this week, and ball tips may have peaked for the year. Both grades of ball tips are showing modest decreases.

**FLAP MEAT:** Flap meat was up across the board last week, led by Choice flap meat, which was up significantly and was the largest up-mover across all beef items. Choice product is currently trading slightly up, and Select product is currently trading slightly down this week so far.

**FLANK:** Flank steak was down slightly across all grades last week. Choice product is trading slightly up so far this week, and Select flanks are trading slightly down.

**SKIRT STEAK:** The outside skirt market was up very slightly last week. A similar pattern is occurring midway through this trading week.
PORK

Pork market information is from the week of July 1, 2019.

Last week the USDA estimated hog slaughter was 2.072 MM, lower than the previous week, due to the reduced holiday harvest, but 4.4% higher than the same week last year. Over the past six weeks, the hog slaughter has averaged 7.5% larger than in the same time frame last year.

The USDA released monthly export numbers for May. Total pork exports in May were relatively flat compared to 2018, and down 4% year-to-date.

LOINS
Prices in the loin complex were mixed. Historically, pricing can be choppy, depending on the success of Fourth of July promotions. Last year, loin prices moved directionally lower following the holiday.

TENDERS
Pork tenderloin prices moved slightly higher. Pricing has slowly been moving directionally higher in a very choppy manner. Historically, tenderloin prices peak for summer grilling sometime in July or August, so prices are still expected to have some more upside risk until a definite downward trend is observed.

BUTTS
Pork butt prices moved lower. Supply remains sufficient, due to the larger harvest levels. Retailers may gravitate off butts and towards loins, due to a more favorable price point. Traditionally, pork butt prices move gradually lower from July into early August.

RIBS
The rib complex remains unstable. The Fourth of July holiday typically marks the apex of rib pricing during the calendar year, before it crests and moves progressively lower into fall. Sparerib pricing has already moved sharply lower and will likely stabilize quickly. Backrib prices are beginning to move lower, and should continue that pattern for the next few months.

BELLIES/BACON
While the belly market normally reaches its annual peak this time of year, it is counter-seasonally lower. Last year, belly prices fell significantly from mid-July through late August, but given how differently the belly market has performed this year, analysts consider forecasting challenging, and consider the market volatile.

HAMS
Ham prices continued to move lower, but the rate of decline has slowed. Analysts believe prices have dipped to levels that may encourage demand. In addition, the market believes that the new trade agreement with Mexico may support ham prices. Last year, ham prices were up and down from July through October.

TRIMMINGS
Trimming prices continued to move lower. The Fourth of July holiday is usually a significant driver of increasing trimming prices, due to hot dog promotions at retail. Now that the holiday has passed, trimming prices historically move lower into fall.

PICNICS
Prices for both the bone-in and boneless picnics moved lower. Boneless picnic prices are falling in correlation to lean 72% trimmings, as processor demand has reached its seasonal peak. Bone-in picnics typically move lower from July to September.
**TURKEY**

**BONELESS, SKINLESS TURKEY BREASTS**

Boneless, skinless turkey breasts remained unchanged during the week of July 13, 2019. In the near term, the market trend expectation should be flat to slightly upward.

**WHOLE FROZEN TURKEYS**

The whole turkey market was unchanged during the week of July 13, 2019. Near-term, the expectation should be that this market trends flat to slightly upward as we enter the summer months.

**CHICKEN**

Medium and jumbo wing markets were flat during the week ending July 13, 2019. The small wing market saw a slight decrease, due to lower demand from the Further Processing arena. The small boneless breast market was flat during the week ending July 13, 2019, as further processors have reduced their demand in the near term. Analysts expect this to be a short-lived situation, due to lack of birds in this size category. The jumbo and medium breast markets were down; with the lack of demand and increases in supply, analysts expect this market to continue a gradual downward movement. Jumbo tenders were flat this week, as this market is currently in a balanced to tight position, without any spot offerings being discovered. The select/small tender market was flat. This category remains short of supply and well-supported by the ongoing lack of supply and the YTD headcount deficit in the small bird arena.

Export demand on boneless breast and dark meat continues to be at better than normal levels, trending flat to upward. Bone-in thigh markets and drumsticks were slightly up the week ending July 13, 2019. As export demand continues an upward climb, slight incremental increases should be expected in all dark meat categories near-term. Whole birds/WOG demand has balanced out, incurring a slight price increase. The trend for the near term is expected to be flat to slightly upward.

**BROILER-TYPE EGGS SET IN THE UNITED STATES UP 1%**

Hatcheries in the United States weekly program set 233 million eggs in incubators during the week ending July 6, 2019, up 1% from a year ago. Average hatchability for chicks hatched during the week in the United States was 82.9 percent. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

**BROILER-TYPE CHICKS PLACED IN THE UNITED STATES UP 1%**

Broiler growers in the United States weekly program placed 187 million chicks for meat production during the week ending July 6, 2019, up 1% from a year ago. Cumulative placements from the week ending January 5, 2019 through July 6, 2019 for the United States were 5.03 billion, up 1% from the same period a year earlier.

**WINGS**

The small wing market was down the week of July 13, 2019 with expectations that this market will trend flat to downward for the near term. The medium wing market was flat, with spot load offers being consistently harder to uncover. Analysts believe the expectation should be that the medium market remains flat to upward in the near term. The jumbo wing market followed the same pattern as the small, remaining unchanged for the week of July 13, 2019. Analysts believe that the jumbo market is expected to trend flat to upward, as we enter the typical seasonal high wing demand in the upcoming months.

**BONELESS, SKINLESS BREASTS & CHICKEN TENDERLOINS**

The select/small boneless breast market was flat the week of July 13, 2019. This market continues to be supported by the YTD headcount deficit in the small bird category. The select/small market might continue to trend flat to slightly downward in the near term. The medium boneless breast market was down, with spot load offerings increasing in volume. The jumbo boneless breast category was down, with spot product being offered, although deep discounting is still not taking place. Looking near-term, analysts expect this market to continue a flat to gradual downward trend as bird weights increase, as well as some processors switching from a medium to a jumbo bird; they expect this market could continue a flat to downward movement.

During the week of July 13, 2019, the select/small and jumbo tenderloin markets were flat. Further Processors and retailers continue to support these markets, with expectations of a flat to upward movement in the near term.

**WHOLE CHICKEN & CUT-UP PARTS**

Small bird supply and demand is still out of balance, pushing pricing higher, as demand is hard to fulfill. This trend should be expected to continue through 2019. The market for medium and jumbo whole birds and WOGs has slightly inclined, primarily due to processors catching up from the Fourth of July holiday week. Analyst expect a potential increase in supply over the next few weeks, which could develop into slight decreases in pricing for the near term.

**BONELESS, SKINLESS THIGHS**

The boneless, skinless thigh meat market was flat during the week of July 13, 2019. In the upcoming months, analysts expect this market to continue a flat to downward movement. Jumbo legs were flat, with spot product being offered, although deep discounting is still not taking place. Looking near-term, analysts expect this market to continue a flat to downward movement as price decreases for the near term.

**WING MEAT**

The retail wing market continues to be supported by domestic demand, and are reporting that the expectation should be that this market should be fully supported by both increased export and domestic demand, and are reporting that the expectation should be that this market trends flat to slightly upward in the near term.
SOY, CANOLA & PALM OIL

The August soybean oil contract struggled above the $.2850 level the week of July 1, 2019. Soybean oil basis levels remain firm, as vertically integrated crushers continue to move oil into the biodiesel channel, leaving availability for food use relatively tight.

SOY OIL:

- The USDA estimated end of May soybean oil stocks at 2.018 billion lbs., below the average trade guess of 2.082 billion and nearly 350 million below last year.
- On May 10, 2019 U.S. tariffs on $200 billion worth of Chinese goods were moved up to a 25% rate from 10% previously, while the US also stated that they were working on 25% tariffs for an additional $325 billion worth of Chinese goods going forward.
  - Trade negotiations between China and the US are set to start up again, after what were reported as ‘promising’ negotiations which took place at the G20 summit.

CANOLA

- The canola seed market was down the week of July 1, 2019, with new crop futures making new contract lows on July 5, 2019.
- The Canadian Prairies have seen some much needed rainfall over the last 10 days.
- It has been reported that there has been no progress in the ongoing dispute between Canada and China. Analysts are reporting that canola seed stocks are building with the loss of their largest importer, and canola oil basis remains weak as a result of the cheaper forward seed prices.

PALM OIL

- Malaysian palm oil stocks fell over 10% during the month of May, but are still well above last year’s level. Palm oil prices were mostly steady, and continue to follow the lead of the soybean oil market.
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DAIRY

All dairy pricing trends are based on USDA and CME data as of July 9, 2019

BUTTER

Butter production is mixed, primarily driven by the strong cream demand from other seasonal producers continuing to pull butterfat, affecting the amount available for spot butter makers. Demand is steady in all regions. CME butter markets are even this week, as prices are taking a breather after inching higher the past month or so.

CHEESE

Even at these higher prices, demand has remained firm. Production rates were active during the holiday-shortened week, despite some more expensive milk for this time of the year. Inventories are still available, but analysts are reporting that the combination of seasonally slower milk production and the firm buying demand are allowing producers to start reporting tighter supplies. The market is still attempting to determine how high prices need to reach, but reports indicate that prices are starting to feel a little more pressure, as buyers get what they need to cover.

SHELL EGGS

Analysts are reporting that demand has been mixed, where higher prices have slowed purchases from some buyers. Inventories have remained at comfortable levels, but reports of stronger orders from some suppliers have led analysts to believe that this could point towards tightening availability. Foodservice demand has been firm, as the increased summer travel has seasonally improved orders.

MILK & CREAM

Milk production across the US has entered a seasonal slowdown, with smaller herds and warming temperatures reducing output estimates. Demand has slowed compared to Q2, coinciding with school summer break.
All seafood pricing trends are based on Urner Barry data and supplier quotes as of July 9, 2019.

**SHRIMP, DOMESTIC**

*WHITES AND BROWNS*: The current catch is producing larger shrimp in the 16/20, 21/25 and 26/30 ranges. This goes along with the reports that all the fresh water coming out of the Mississippi River has pushed the smaller shrimp further out into the Gulf of Mexico. Smaller shrimp will have a lot of pressure on availability and price.

*(DOMESTIC PUDS)*: Smaller PUD’s are becoming tight, as they have been pushed further out into the Gulf of Mexico with the influx of water coming out of the Mississippi River, which traditionally puts pressure on this category. Urner Barry is reporting higher pricing across the category.

**SHRIMP, IMPORTED**

*BLACK TIGERS AND WHITES*: The seafood industry is seeing pressure on inventory, and higher pricing on both white shrimp and black tigers. Large-size whites, 28-30 and larger in all varieties, are under a ton of pressure due to seasonal demand and lower inventory domestically.

*MEXICAN BROWNS AND WHITES*: Suppliers have a concern on browns, as well as large-size shrimp that are in very tight supply.

**CATFISH**

*DOMESTIC*: The warm weather is allowing more feeding of fish. While production continues to improve, overall there are still shortages until the producers can operate at full capacity.

*IMPORTED*: Industry data is reporting rising prices.

**SALMON**

*ATLANTIC FARMED SALMON*: The fresh market has mostly stabilized, with some spot opportunity. Frozen portions have remained steady at this time, but will be moving up as we get into Q3. Reports indicate that there is still a concern that 4 oz. portions will get tight, as the size of fish needed to produce that size is in short supply.

**MAHI-Mahi**

Pricing has turned steady, with fewer offerings. Inventory is in good shape along all size portions.

**SCALLOPS**

*SEA*: Pricing has turned steady. The catch is going well for the new season.

*BAY*: Pricing is moving upward, as analysts see product from China entering the US after tariff increases.

**TILAPIA**

Demand has been steady; however, analysts believe the market will now see higher costs moving into Q3 due to additional tariffs.

**PANGASiUS**

Pricing is trending downward, as inventory levels in the US are in very good shape.

**WHITEFISH COMPLEX**

**COD**: Atlantic cod pricing is being finalized for Q3, and our vendors are expecting increases. It is expected that Pacific cod will be mostly stable to start, but could firm moving forward.

**POLLOCK**: The fishery for Pacific pollock has produced only smaller 2-4 oz. fillets. It is expected that this could cause an inventory issue for frozen loins if they don’t start catching larger fish. Larger fillets of 4-6 and 6-8 oz. are very tight.

**HADDOCK**: Vendors are reporting that pricing will be moving up for Q3, behind additional tariffs, high demand, and tight supply.

**FLOUNDER**: Inventory levels are in good shape. Analysts expect pricing will firm on goods coming from China, due to the additional tariffs. Fish from Argentina should start to firm up as the season changes.

**TUNA, YELLOWFIN**

*(FROZEN STEAKS & LOINS)*: Tuna pricing and inventory is stable.

**SWORDFISH**

Swordfish pricing is very stable. Inventory levels are in very good shape.

**KING CRAB**

*(RED & GOLDEN)*: Product is very short in the marketplace and will be tight ongoing. Some spot opportunity exists.

**CRABMEAT**

*(BLUE & RED, PASTEURIZED)*: The market is showing an imbalance in movement and pricing. Inventory seems to be in good shape overall. As the summer demand starts to kick in over the coming weeks, this should stabilize the market.

Mexico Blue Crab season is beginning to slow, as is common this time of year. Pricing is stable and supply is fair.

**SNOW CRAB**

*ALASKAN*: Most vendors are off the market, with very little if any product out there currently.

*CANADIAN*: The Canadian fisheries are starting to end. As pricing is now stabilizing at higher levels, analysts believe it could move higher through Q3.

**LOBSTER**

*NORTH AMERICAN LOBSTER*: Pricing is steady to firm. Small-sizes tails and meat seem to be in decent shape. Large-size tails continue to be a challenge. Maine is expected to be underway toward the end of July.

*LOBSTER TAILS WARM WATER*: The industry is extremely tight, with no new production set until the season starts in August. Very little product will be available.

*LOBSTER MEAT*: Pricing and demand are steady.
### US TRADE DISPUTE WITH CHINA UPDATE

- Four rounds of tariffs have been implemented so far:
  1. 3/23/18, ~$3 billion of products: imported Steel (25%) and Aluminum (10%).
  2. The next round of ~$50 billion in products from China - mostly machinery and parts - was put on in two stages:
     - 7/6/18, ~$34 billion of imported products (25%).
     - 8/23/18, ~$16 billion (also 25%).
  3. 9/24/18, an additional ~$200 billion in products from China (10%).

- 4. 5/10/19, the US government raised the 10% tariff it had implemented on $200 billion of Chinese goods to 25%. China has initially matched the first $50 billion, and then an additional $60 billion against the latest round ($200 billion).
  - China has initially matched the first $50 billion, and then an additional $60 billion against the latest round ($200 billion).
  - China announced on 5/20/19 that it would raise tariffs to 20% or 25%, up from the 10% already in place.

### Products with Price Increases

<table>
<thead>
<tr>
<th>Tariff Group</th>
<th>USF Product Group Impacted</th>
<th>PIM Categories Impacted</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Disposables</td>
<td>Foil Bags, Foil Carryout Containers, Foil Roll, Trays and Pans, Foil Wraps and Sheets, Basket Liners</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>CES</td>
<td>Heavy Equipment, Smallwares, Parts &amp; Supplies</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Grocery</td>
<td>Beverages</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Grocery</td>
<td>PC Savory Condiments</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Canned Goods</td>
<td>Canned Tomatoes, Dry Pack Beans, EB Canned Fruit, Ketchup, Shelf-Stable Entrées, Canned Pasta, Oil, Dessert Toppings, Cocoa</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Value Added Shelf-Stable</td>
<td>Sauces, Shelf-Stable: Gelatin, Pudding &amp; Pie Filling, Shelf-Stable</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Canned Goods</td>
<td>Canned Fruit and Veg., Pudding &amp; Custard, Cheese, Sauces, Beans</td>
</tr>
<tr>
<td>Straws and Stirrers</td>
<td>Disposables</td>
<td>Straws, Drinking, Plastic/PLA - Straws, Stirrer, Plastic/PLA</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Value Added Shelf-Stable</td>
<td>EB Gelatin, Pudding &amp; Pie Filling, Shelf-Stable &amp; EB Sauces, Shelf-Stable</td>
</tr>
<tr>
<td>Plastics</td>
<td>Disposables</td>
<td>Bags, Food Storage (PE) and (PP), Bags T-Shirt, Buckets, Can Liners, Cups, Dust Pans, Food Containers, Lids, Pastry Bags, Urinal Deodorizer, Aprons, Bibs, Headwear (Disposable), Trays &amp; Film</td>
</tr>
<tr>
<td>Fibers / Molded Fiber</td>
<td>Disposables</td>
<td>100% Cotton Fabrics, Cups &amp; Bowls, Food Containers, Plates, Platters, Lids</td>
</tr>
<tr>
<td>Gloves</td>
<td>Disposables</td>
<td>Latex, Nitrile, PE, Vinyl/Synthetic</td>
</tr>
<tr>
<td>Frozen Seafood</td>
<td>Fish &amp; Shellfish</td>
<td>Catfish, Fleundor, Haddock, Tilapia, Pasteurized Crabmeat, Scallops, Squid, Crawfish</td>
</tr>
<tr>
<td>Canned Fruit</td>
<td>Canned Fruit &amp; Veg.</td>
<td>Mandarins, Nuts, Cauliflower, Other Fruits &amp; Veg.</td>
</tr>
</tbody>
</table>