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The yellow potato market out of Florida is steady, with

The market on russets is up this week. Norkotahs out of

The romaine market is down this week. Supplies are

Cucumber prices are mixed for the week. Mexico prices are reporting as normal. There will be noticeable, occasional irregular sizing and fringe/wind burn. Demand is reported as strong.

Romaine: The romaine market is down this week. Supplies are expected to be light for the remainder of the Salinas season due to heat damage. Quality remains an issue, according to our suppliers. There is still occasional fringe/wind burn, insect pressure and twist with light weights. Demand is reporting as steady.

The iceberg market is down, with supplies reported as good for the week. Quality and demand are both reported as good, too.

No issues to report on supply and quality of domestic garlic. Suppliers can fill all orders this week.

The jumbo yellow onion market is steady this week, including product out of Washington/Oregon and Idaho. There is moderate supply and demand.

No issues to report on mushrooms off the East Coast. Supplies are expected to tighten as the holidays approach. Issues on supply and quality continue for mushrooms coming off the West Coast.

The cilantro market is mixed this week. Product out of Oxnard, California is down on 30’s and on 60’s, with moderate supply and demand reported. Product out of Central Coast, California is up on 30’s and on 60’s, with moderate supply and good demand reported. Product out of Mexico is steady on 60’s, with moderate supply and demand reported. Quality will vary out of the domestic growing regions.

Cucumber prices are mixed for the week. Mexico prices are reporting down this week, across multiple crossing points. Georgia product is reporting slightly up for the week, and Florida is flat. Quality looks to be good in all regions.

The celery market is up this week, with a wide range in quality and condition being reported.

Yellow squash prices are up for the week. In the East, the Carolinas have stopped posting, with Central Florida just starting up. The West continues to see production out of Mexico. Quality is fair with yellow squash, with only wind scarring being reported.

Zucchini prices are up in price for the week. Both Mexico and Georgia are showing an increase for the week. Central Florida has started to post to the USDA. Quality looks to be good on zucchini for the week.

The green bean market is mixed this week. Machine-picked product out of South Georgia is up, with lighter supply and moderate demand reported. Imported haricot verts are down, with moderate supply and demand reported. Quality will vary by growing region.

Green bell peppers look to be steady in pricing for the week. The East is showing steady pricing out of Georgia, while the West has posted for the first time out of Coachella Valley, California. Quality looks to be a mixture of fair and good for the time being.

Red bell peppers are steady to up for the week. There continues to be production from Mexico and hothouses. Also, Georgia has started to post some initial numbers for the USDA. Quality continues to look good in all regions.

Tomatoes

Rounds: Round tomatoes are up for the week. Tomato harvests continue to move further south, with Florida now supplying the East Coast. Tennessee and the Carolinas have completed their harvest. California deals are available, with production moving down to Mexico and Baja regions. Quality is fair during these transitions.

Romas: Roma tomatoes are up in price for the week. Roma supply continues to be light in both regions, with only Mexico currently reporting to the USDA. Quality is fair to good for the time being.

Cherry: Cherry tomatoes are steady to down for the week. Florida has started to report on Cherry tomatoes. Supplies look to be strong in both regions, with good quality.

Grape: Grape tomato prices are steady to down for the week. Mexico supply is increasing, which has allowed them to drop the price. The East harvest continues to be light, as fields slowly start to ramp up in Florida. Quality is mostly fair for the week.

The jumbo carrot market is steady to down this week. Product out of California is steady, while product out of Mexico is down. There is moderate supply and demand reported out of both regions. There continues to be a wide range in quality coming out of Mexico.

The green onion market is steady to down this week. Product out of California is down on medium and steady on small, with moderate supply and demand reported. Product out of South Carolina is down, with lighter supply and good demand. Quality will vary by growing region.

The cauliflower market is down this week, with supplies reported as increasing, which is causing demand and price to drop. Quality continues to be reported as good.

The asparagus market is steady this week. Product out of Peru is steady, with moderate supply and demand reported. Product out of Mexico is steady also, with lighter supply and moderate demand reported. Quality will vary by growing region.

The broccoli market is down this week, with supplies expected to be hit or miss for the remainder of the Salinas season, due to heat damage. Quality is showing improvements, but some weather-related issues are still surfacing. Demand is reportedly good.

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PRODUCE

HANGING FRUIT

APPLES AND Pears

- **Apples**: Product out of Washington is steady to down this week, depending on the variety. Fuji, Granny Smith, Gala, and Honeycrisp are down, with moderate supply and demand reported. Red Delicious is steady, with lighter supply reported.
- **Pears**: The pear market out of Washington remains stable, with moderate supply, good quality and lighter demand reported.

CITRUS

LEMONS

Domestic lemon prices are expected to be steady to down for the week, according to analysts. D-3 continues to be the main source of the current domestic lemon program. Sizes are continuing to trend toward smaller sizes, with the peak being on 185/200 cts. Quality is a mix of fair and good for now. Mexico lemons are expected to be steady in price for the week, according to analysts.

LIMES

Lime prices are up for the week. Rain in Mexico has caused some delays for harvest and crossings into the U.S. This has tightened up supplies. Quality is fair, due to the rain.

ORANGES

Domestic Valencia oranges remained steady in price for the week. Although there are still a few weeks of Valencia harvest remaining, the domestic Navel harvest began this week. Navels look to have a good variety of sizes at the initial harvest. Quality is reported as good for now.

BERRIES

STRAWBERRIES

The strawberry market is down this week. Last week the strawberry growing regions of California experienced unseasonably warm weather, which brought on a late-season flush of fruit. Overall quality and condition improved, compared to what the industry has been receiving over the past few weeks. With no rain in the forecast, and warm days and cool nights projected, vendors expect to see all growing areas in California stay in play through mid-November.

BLUEBERRIES

The blueberry market is flat this week. Production out of Mexico is looking good, with both Jalisco and Michoacan increasing volumes. The weather has affected the ripening of the fruit from Irapuato. Quality, bloom, size, and firmness are all looking good. Chilean blueberries are showing nice appearance and firmness.

GRAPEs

The grape market is up this week out of both growing regions. Autumn King, Autumn Royal, Scarlett Royal and Red Seedless out of Kern District, California is up on L-XL. Autumn King, Autumn Royal, Red Seedless and Scarlett Royal out of San Joaquin Valley, California is up on L-XL. There is moderate supply and demand being reported.

TROPICAL

PINEAPPLEs

Pineapple prices are steady to up for the week. Pineapple continues to trend toward larger sizes.

BANANAs

Banana prices continue to be steady. Supply continues to be good, with no quality issues being reported.

AVOCADOS

Avocados are steady to up for the week in price. Supply continues to be steady, with sizing trending toward the smaller sizes. The percentage of #2 crop is increasing, and more should be available down the road. Quality continues to look good.

MELONS

CANTALOUPES AND HONEYDEWS

- **Cantaloupes**: The cantaloupe market is flat this week. Cantaloupe production and volume are moderate, due to cold weather. The cold weather is also affecting the size profile, because melons are not growing quickly enough. Smaller melons will continue to be available.
- **Honeydews**: The honeydew market is up this week. Honeydew production and volume are moderate, due to the cold weather. The cold weather is also affecting the size profile because melons are not growing quickly enough. Smaller melons will continue to be available.
All current beef pricing trends are based on USDA data as of Oct. 30, 2019. Last week’s trends refer to the USDA market for the full week of Oct. 21, 2019.

Cash cattle traded between $110-$111/cwt. last week. This week’s cash asking prices from feeders are listed from $114-$115/cwt.

Last week’s ending harvest came in at 640K head, up 1K from the previous week, and of that, 506K were of the steer/heifer variety. Cattle analysts are projecting this week’s harvest to be around 644K head.

The grade for the week ending Oct. 18, 2019 came in with 78.4% of all the steers and heifers grading Choice or higher, up 0.7% from the week prior. Select product was down at 18%, and ungraded reported up at 3.6%.

GRINDS

GROUND CHUCK: The ground chuck market saw an increase in price last week. This market historically starts to take seasonal gains from now through mid-November.

GROUND BEEF 81/19: 81/19 ground beef experienced a gain in price last week. Like ground chuck, 81-blend ground beef historically starts to increase in price from now through mid-November.

GROUND BEEF 73/27: The 73/27 ground beef market also took a price increase last week. The 73-blend ground beef market is historically like ground chuck and 81/19 ground beef, in terms of the short-term outlook.

ROUNDS

PEELED KNUCKLES: Peeled knuckles traded flat on the Choice grade, and up slightly on the Select grade. Peeled knuckles historically trade relatively flat through the remainder of the year, but analysts are calling for this market to gradually decline into the fall.

INSIDE ROUNDS: Choice inside rounds traded up in the market last week, while Select inside steaks traded at a slight discount. Although prices are above their three-year seasonal averages for inside rounds, this item historically trades relatively flat to slightly higher through the first week or two in November.

BOTTOM ROUND FLATS: Bottom round flats traded flat to slightly up last week. Although analysts are forecasting that prices should slowly ease into the fall season, outside rounds are trading up moderately, three days into the current week’s market.

EYES OF ROUND: Eye of round traded down last week. Eyes of round historically gain in price from now through early November.

LOINS

STRIPS: Choice strips continued to decline last week, but the Select grade was up a few cents. Historical data would suggest that this market may trade relatively flat to down for the next few weeks.

TOP BUTTS: Top butts traded at a healthy price increase across all grades last week. Analysts are expecting both grades to trade up again this week.

TENDERLOINS: Tenders traded at what analysts would consider an extreme increase last week. Tenderloins appear to have started their seasonal climb, and are forecasted to continue to increase now through the holiday season.

RIBS

RIBEYES: Graded ribeyes once again increased in price last week. Ribeyes have been in short supply, especially light ribeyes, and analysts are seeing the seasonal increases that should continue into the late fall.

CHUCKS

CHUCK ROLLS: Chuck rolls traded up on both grades last week. We are currently experiencing prices lower than historical averages for this time of year. Data suggests that this market may increase in price over the next few weeks.

TERES MAJORS: Choice Teres Majors traded at a discount last week, but Select and Ungraded Teres Majors took what analysts would consider sharp gains. Historical data suggests that the Teres Major market typically trades flat for the remainder of the year, although analysts consider the current market abnormally high.

BRISKETS: Briskets experienced increased prices throughout both grades last week. The brisket market historically takes a slow climb through the remainder of the year. However, the USDA market is currently more expensive for briskets than it has historically been over the last three years during this time of year. Analysts believe this market could be steady to down entering the fall season.

THIN MEATS

BALL TIPS: Ball tips traded up last week. This market historically trades relatively flat throughout the remainder of the year.

FLAP MEAT: Flap meat also traded at an increased price last week. Like ball tips, data suggests possible flat trading for the remainder of the year.

FLANK: Choice flank steaks experienced discounting last week, but Select product took a gain in the market. Historical data would suggest that this market may take a slow decline through the remainder of the year.

SKIRT STEAK: The outside skirt market traded at an increase in price last week. Outside skirts historically trade relatively flat for the remainder of the year.
PORK

Pork market information is from the week of Oct. 21, 2019.

Last week the USDA-estimated hog slaughter was almost 2.7MM, 1% lower than the previous week but slightly more than 5% over the same week a year ago. Analysts project that weekly harvest numbers will remain near current levels for the remainder of this year.

LOINS

Prices in the loin complex were mixed. Bone-in loin prices turned lower, pressured by ample supplies and a lack of demand from retailers, who are turning their focus to Thanksgiving promotions. Meanwhile, boneless loin prices held steady and continued to trade within a narrow range. From a seasonal perspective, loin prices typically trend lower starting now through Thanksgiving. Analysts forecast higher loin prices during December.

TENDERS

Pork tenderloin prices continued to show slight declines for the second week in a row, as retail promotions come to an end. Ample supplies are expected to negatively impact pricing, with analysts forecasting lower prices through mid-to-late November. Historically, tenders trend lower through early December, but this year, some analysts are anticipating tenderloin prices rebounding during December.

BUTTS

For the last five weeks, pork butt prices have held fairly steady and traded within a narrow range. The USDA reported out-front sales and exports orders remain strong. Historically, butt prices begin to trend lower into November, however, solid export demand may continue to support prices at current levels through the end of this year.

RIBS

The rib complex traded steady to higher. Sparerib prices continued their gradual move higher for the sixth straight week. Analysts believe that packers are putting down ribs for freezer programs, which is supporting slightly higher prices and tightening the supply of fresh product. Meanwhile, back rib prices traded slightly lower, as large supplies weigh on current market prices. The Analysts’ forecast for back ribs is steady to lower prices over the next four weeks.

BELLIES/BACON

Belly prices showed their third straight week of declines, as ample supplies and a lack of retail features continue to overwhelm current demand levels. Analysts are projecting lower belly prices through November, as retailers focus on turkeys instead of bacon. A similar bell curve happened last year, and belly prices moved lower into early December.

HAMS

Ham prices continued their move higher, supported by strong retail and export demand. The consensus among analysts is that ham prices will trend higher during November, supported by strong export demand. Furthermore, according to analysts, hams are considered a key export and holiday item, and hence volatility is possible for the balance of the year.

TRIMMINGS

Trimming prices continued lower. Historically, trimming prices peak by early October, then trend lower into December. Analysts report that larger harvest levels may be contributing to downward pressure on trimmings.

PICNICS

The picnic complex continued to move higher. Based on previous years, bone-in picnics historically move higher for the balance of the year; on a counter-seasonal note, boneless picnics continued their move higher for the fourth week in a row. Analysts believe increased short-term food service demand may be supporting the boneless picnic market in the short term. Historically, boneless picnics move lower during November, then firm during December.
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** TURKEY **

**BONELESS, SKINLESS TURKEY BREASTS**

Boneless, skinless turkey breasts were flat this week. In the near term, analysts expect a flat to slightly upward market.

**WHOLE FROZEN TURKEYS**

The whole turkey market was up this week. Analysts expect this market should trend flat to slightly upward, as vendors begin setting up for the holidays.

**CHICKEN**

Poultry market information is from the week of Oct. 28, 2019.

This week, small, medium and jumbo wing markets saw declines, while select, medium and jumbo boneless breasts were unchanged over the past week. In the near term, analysts forecast that these markets should trend flat to downward. Analysts are referencing the USDA projections of increased jumbo headcount, along with decreased demand going into the fall season, could push jumbo breast prices lower this fall.

Jumbo and small tenders continued to decline this week, as demand continues to be unsettled, according to reports. Analysts state the demand in this market from retail and Further Processors has continued to be weak; however, they also state that this could change rapidly if Further Processors step back into these markets.

Export demand continues to be reported as balanced, with domestic demand declining slightly. Leg quarters, thigh meat and bone-in thighs were unchanged this week. With increasing jumbo supply, analysts predict these markets could trend flat to downward in the near term. Whole birds/WOG demand is balanced for now. As supply increases, analysts report that this could result in a flat to slightly downward market trend.

**BROILER-TYPE EGGS SET IN THE UNITED STATES UP 4%**

Hatcheries in the United States weekly program set 227 million eggs in incubators during the week ending Oct. 26, 2019, up 4% from a year ago. Average hatchability for chicks hatched during the week in the United States was 82.8%. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

** Starting in 2018, the 19 State totals have been discontinued. **

**BROILER-TYPE CHICKS PLACED IN THE UNITED STATES UP 1%**

Broiler growers in the United States weekly program placed 176 million chicks for meat production for the week ending Oct. 26, 2019, up 1% from a year ago. Cumulative placements from the weeks ending Jan. 5, 2019 through Oct. 26, 2019 for the United States were 8 billion, up 2% from the same period a year earlier.

** Starting in 2018, the 19 State totals have been discontinued. **

**WHOLE CHICKEN & CUT-UP PARTS**

Analysts report that small bird supply and demand is still out of balance, pushing pricing higher when demand is harder to fulfill. Analysts believe this trend may continue through 2019. The market for larger-size whole birds and WOGs is balanced. As jumbo bird availability increases, analysts believe this could develop into slight decreases in pricing for the near term.

**WINGS**

The small wing market was down this week. Analysts expect this market will trend flat to downward for the near term. The medium wing market was down this week, despite spot load offers being consistently hard to uncover. Analysts expectations are that the medium market will remain flat to upward in the near term. The jumbo wing market was down this week, with spot product offerings more abundant and various degrees of discounting reported. The jumbo wing market is expected to trend flat to downward in the near term.

**BONELESS, SKINLESS BREASTS & CHICKEN TENDERLOINS**

The select/small boneless breast market was flat this week. It is reported that this market continues to be supported by the YTD headcount deficit in the small bird category. As the market moves into what is historically a lower-demand boneless breast season, analysts believe the select/small market could trend flat to slightly downward in the near term. The medium boneless breast market was unchanged, with spot load offerings remaining balanced. The jumbo boneless breast category was unchanged this week, with spot product being uncovered easily, but held with confidence.

This week, select/small and jumbo tenderloin markets were down. Analysts reference Further Processors and retailers continue to move in and out of these markets, which could result in a flat to downward trend in the near term.

**BONELESS, SKINLESS THIGHS**

The boneless, skinless thigh meat market was flat this week. Analysts speculate that this market could be hampered by lack of Further Processor demand, and jumbo supply increasing. Analysts’ expectations are that this market will trend flat to slightly downward in the near term.

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COMMODITY OIL

SOY, CANOLA AND PALM OIL

SOY OIL:

- The December soybean oil contract was up slightly the week of Oct. 21, 2019, closing at $.3096" for the week.
- Per news outlets, Chinese officials held meetings on Oct. 22, 2019 with their state and private soybean crushers to announce the allowance of an additional 10 million metric tons of tariff-free U.S. soybean imports, which will be available for shipments through March. Reports indicate that Chinese purchases from the U.S. were light last week, and more active in Brazil.
- The EPA announced that they have no plans to change the volume standards on renewable fuel. There was a public hearing slated for Oct. 30, 2019 to include talks of renewing $1 per gallon biodiesel blending credit.
- NOPA reported the August domestic soybean crush at a monthly record high of 168.1 million bushels. End-of-August soybean oil stocks were stated at 1.4 billion pounds, down 67 million pounds from July.

CANOLA OIL

- It is being reported that wet and snowy weather conditions are hindering the Canadian canola crop harvest. Total production is expected to be at a four-year low. Analysts report canola oil basis still remains soft, as seed stocks will continue to build until Canada resolves their dispute with China.

PALM OIL

- The Malaysian Palm Oil Board estimated end-of-September palm oil stocks at 2.448 million metric tons, up from 2.240 MMT at the end of August.

DAIRY

All dairy pricing trends are based on USDA and CME data as of Oct. 30, 2019.

BUTTER

Butter prices finished lower last week, following a bearish Cold Storage Report that showed butter inventories were 7% higher than a year ago. Demand is increasing in the East and Midwest, but remains soft in the West. Analysts report there is still plenty of cream availability to keep churns running at elevated levels, but increasing Class II demand is staring to support cream values.

CHEESE

Per the CME, the cheese market surged higher this week, as the market has yet to give up these lofty prices. Despite buyers becoming more reluctant to add coverage at these levels, analysts report there is still enough nearby demand to keep prices supported for the time being. Analysts indicate this is not sustainable long-term, but prices are still attempting to ration enough demand. Milk supplies are still limited, as production rates were mixed this week. Seasonally, analysts still expect some weakness as we head further into Q4, but will first need to see the nearby interest start to dry up.

SHELL EGGS

Analysts report prices have found their footing on increasing retail demand ahead of the holidays, as well as cooler weather increasing end user interest. Vendors report that retail ads are not running at extreme levels currently, but many are scheduled to launch in the upcoming weeks. The restocking ahead of the expected demand has helped to tighten up the shell egg supplies, with inventories having declined 5% this past week. The overall flock size of layers in the U.S. is still at comfortable levels, but is not expanding rapidly, due to the lower margin environment, and this is starting to help support prices. Suppliers are holding their excess inventories with increasing confidence. Seasonally, prices tend to work higher through Q4, as increased demand comes into play.

MILK & CREAM

Milk production in the U.S. is trending higher, as is seasonally the case. Analysts report cooler temperatures and some regions increasing herd numbers are contributing to the better output. However, nearby milk availability is still considered tight, as fluid milk demand was stable for bottlers, as school demand is in full swing. Holiday demand is also starting to be seen in the cream market, as seasonal Class II demand is picking up.
All seafood pricing trends are based on Urner Barry data and supplier quotes as of Oct. 30, 2019.

**SHRIMP, DOMESTIC** (WHITES AND BROWNS): The Fall White shrimp season is starting to get into full swing. Cold fronts will help the fishing effort for the inshore fishery. It is being reported that the catch on 31/35 and larger has been very good. Reports for vendors are that the Brown domestic shrimp season was lackluster. They are reporting there is not enough inventory put up to carry us through next season.

**DOMESTIC PUDS**: In general, the catch is being reported, as good as cold fronts are allowing for a better catch inshore. Smaller PUD’s 130/150’s and smaller, are still seeing inventory shortages.

**SHRIMP, IMPORTED** (BLACK TIGERS AND WHITES): The seafood industry reports stable pricing on Tigers. They are, however seeing bidding to move White shrimp, thus causing a steady to weaker market.

**MEXICAN BROWNS AND WHITES**: Analysts report that suppliers may have a concern on Browns as well as large-size shrimp that are in very tight supply.

**CATFISH**
- **DOMESTIC**: Production is being reported by our vendors as steady. Pricing is expected to be steady for the next 30 days according to analysts.
- **IMPORTED**: Urner Barry reported higher pricing, due to the Chinese consuming more fish because of the lack of pork caused by the African Swine Fever outbreak.

**SALMON**
- **ATLANTIC FARMED SALMON**: Analysts report that the frozen market is stable at the moment, but vendors are offering some spot opportunity. Vendors also indicate that there is still a concern that 4 oz. portions will get tight, as the size of fish needed to produce 4 oz. is in short supply. It is reported that the political turmoil in Chile is causing issues with shipping and getting fish to market. This is Week Two of the political crisis in Chile.

**MAHI-Mahi**
- Analysts report that pricing has turned steady, with fewer offerings. Inventory is in good shape along all size portions. 2019-2020 season is getting underway in Peru now.

**SCALLOPS**
- **SEA**: Reports indicate that pricing has shown some volatility on the fresh side. Frozen prices continue to be stable to slightly down.
- **BAY**: Pricing is stable for next week, but analysts indicate bay scallops could move higher, with further receipts that would have the additional tariff associated with it.

**TILAPIA**
- Demand has been steady, as analysts point to the market settling into higher costs.

**PANGASIUS**
- Pricing has moved to a steady tone, as reported inventory levels on 5-7’s and 7-9’s are in good supply. There are some reports that 3-5’s are tight. Report are showing a possible higher price point for the Lenten season.

**WHITEFISH COMPLEX**
- **COD**: It is reported that pricing is showing some firmness. Reports indicate that inventory is firm behind strong demand, as other similar species increase in price.
- **POLLOCK**: The fishery for Pacific pollock has produced only smaller, 2-4 oz. fillets. Analysts expect that this could cause an inventory issue for frozen pollock if they don’t start catching larger fish. Larger fillets 4-6 and 6-8 oz. are very tight. In addition, it is reported that the industry is starting to plan for a new 15% tariff that is expected to go into effect on Dec. 15, 2019.
- **HADDOCK**: Vendors are reporting that pricing is expected to continue to firm due to high demand and tight supply, as well as additional tariffs.
- **FLounder**: Inventory levels are in good shape. Vendors report seeing lower pricing on Argentine fillets as they have reported more inventory in the U.S. than they want to hold.

**TUNA, YELLOWFIN**
- (FROZEN STEAKS & LOINS): Analysts report that tuna pricing and inventory is stable.

**SWORDFISH**
- Analysts report that swordfish pricing is stable. Inventory levels are in very good shape.

**KING CRAB**
- (RED & GOLDEN): Analysts report product is very short in the marketplace, and is expected to be tight ongoing. Golden product of Russia is increasing in price. Operators should start booking holiday needs now.

**CRABMEAT**
- (BLUE & RED, PASTEURIZED): Analysts report that the Blue Swimming Crab market is seeing some price relief.
- Mexico Blue Crab season is in full production now, on both the East and West Coasts. Distributors should see more inventory imported into the U.S.

**SNOW CRAB**
- **ALASKAN**: Most vendors are off the market, with very little if any product out there currently. The 2019-2020 quota has been announced; there will be an increase of 20-25% and the expectation is the majority of the catch will fall into the 5-8 oz. size range.
- **CANADIAN**: Production has ended in Canada. Vendors are reporting that all sizes are getting tight with inventory. Urner Barry is reporting higher pricing now on all size clusters. Distributors will have to start looking at Russia and Norway for additional product.

**LOBSTER**
- **NORTH AMERICAN LOBSTER**: Pricing is moving higher on tails, as production is very slow. Vendors are reporting poor inventory levels. Operators should review holiday needs now.
- **LOBSTER TAILS, WARM WATER**: Vendors are reporting the harvest will be off at least 40% due to the impacts of Hurricane Dorian. It is expected that overall demand and lack of inventory will continue to put ongoing pressure on this category. Analysts expect this trend to be ongoing.
- **LOBSTER MEAT**: Pricing is moving up, and demand is reported as steady. The fall pack continues to be down YOY, causing an inventory concern.

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### U.S. TRADE DISPUTE WITH CHINA – PRODUCTS IMPACTED

<table>
<thead>
<tr>
<th>Tariff Group</th>
<th>USF Product Group Impacted</th>
<th>PIM Categories Impacted</th>
</tr>
</thead>
<tbody>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Disposables</td>
<td>Foil Bags, Foil Carryout Containers, Foil Roll, Trays and Pans, Foil Wraps and Sheets, Basket Liners</td>
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<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>CES</td>
<td>Heavy Equipment, Smallwares, Parts &amp; Supplies</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Grocery</td>
<td>Beverages</td>
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<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Canned Goods</td>
<td>Canned Tomatoes, Dry Pack Beans, EB Canned Fruit, Ketchup, Shelf-Stable Entrées, Canned Pasta, Oil, Dessert Toppings, Cocoa</td>
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<td>Metals - Iron, Steel, Aluminum</td>
<td>Value Added Shelf-Stable</td>
<td>Sauces, Shelf-Stable Gelatin, Pudding &amp; Pie Filling, Shelf-Stable</td>
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<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Canned Goods</td>
<td>Canned Fruit and Veg., Pudding &amp; Custard, Cheese, Sauces, Beans</td>
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<td>Straws and Stirrers</td>
<td>Disposables</td>
<td>Straws, Drinking, Plastic/PLA - Straws, Stirrer, Plastic/PLA</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Value Added Shelf-Stable</td>
<td>EB Gelatin, Pudding &amp; Pie Filling, Shelf-Stable &amp; EB Sauces, Shelf-Stable</td>
</tr>
<tr>
<td>Plastics</td>
<td>Disposables</td>
<td>Bags, Food Storage (PE) and (PP), Bags T-Shirt, Buckets, Can Liners, Cups, Dust Pans, Food Containers, Lids, Pasty Bags, Urinal Deodorizer, Aprons, Bibs, Headware (Disposable), Tray &amp; Film</td>
</tr>
<tr>
<td>Fibers / Molded Fiber</td>
<td>Disposables</td>
<td>100% Cotton Fabrics, Cups &amp; Bowls, Food Containers, Plates, Platters, Lids</td>
</tr>
<tr>
<td>Gloves</td>
<td>Disposables</td>
<td>Latex, Nitrile, PE, Vinyl/Synthetic</td>
</tr>
<tr>
<td>Frozen Seafood</td>
<td>Fish &amp; Shellfish</td>
<td>Catfish, Flounder, Haddock, Tilapia, Pasteurized Crabmeat, Scallops, Squid, Crawfish</td>
</tr>
<tr>
<td>Canned Fruit</td>
<td>Canned Fruit &amp; Veg.</td>
<td>Mandarin, Nuts, Cauliflower, Other Fruits &amp; Veg.</td>
</tr>
</tbody>
</table>

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