All produce pricing trends are based on USDA data as of Aug. 20, 2019.

VEGETABLES

POTATOES
- Russels: The market on russels is down this week. Norkotahs out of Idaho are down on 70 count, 90 count and on 6-oz minimum size. Norkotahs out of Washington/Oregon are down. Moderate supply and good demand are being reported. Quality will vary by growing region as suppliers get into their new crop.
- Reds: The red potato market is mixed this week. Product out of Minnesota is steady, while product out of Wisconsin is down. There is moderate supply and good demand reported.
- Yellows: The yellow potato market out of Florida is steady, with moderate supply, good quality and good demand reported.

CABBAGE
- Round Green: The cabbage market is up this week. Reported demand is light, and availability of supply is good to moderate.

LEAF LETTUCE
- Green Leaf: The green leaf market is up this week, with supplies as expected. Green leaf fields are producing strong yields. There is some irregular sizing and fringe/wind burn. It’s reported that demand is picking up.
- Romaine: The romaine market is up this week, with supplies as expected, but above-average demand. Customers can expect to continue seeing tip burn on outer leaves.

ICEBERG LETTUCE
- The iceberg market is up this week, with supplies as expected. Iceberg lettuce may continue to see mildew, due to last week’s warm temperatures. It is reported that prices are on an upward trend, due to an increase in demand.

GARLIC
- Domestic garlic is steady this week, with good supply and quality. Moderate demand is reported. Suppliers are harvesting new crop and can take on additional business.

ONIONS
- The jumbo yellow onion market is mixed this week. Product out of Washington, Oregon and Idaho is down with moderate supply. Product out of Georgia is up, with moderate supply and good demand reported. Quality will vary by growing region.

MUSHROOMS
- No issues to report on mushrooms coming off the East Coast, with good supply and reported good demand and quality. Issues continue with the West Coast with lighter supply, good demand and reports of quality that will vary.

CILANTRO
- The cilantro market is mixed this week. Product out of Oxnard, California, is down on 30s and up on 60s with lighter supply and good demand reported. Product out of Central Coast, California, is up on 30s and down on 60s, with lighter supply and demand reported. Domestic product is showing a wide range in quality. Product out of Mexico is steady on 60s, with moderate supply and demand reported.

CUCUMBERS
- Eastern (North Carolina, Georgia, New Jersey) supply is excellent, with light demand reported. FOBs are steady, and quality is good to excellent. Mexico and Canada have good supply, with moderate demand reported. Mexican and Canadian FOBs are down, while their quality is good.

CELERY
- The celery market is down this week, with normal supply. Demand is reported as fair, and quality is good.

YELLOW SQUASH
- Both Eastern and Western supply are excellent, with light demand reported. FOBs are steady, and quality is good.

ZUCCHINI
- Both Eastern and Western supply are excellent, with light demand reported. FOBs are steady and quality is good.

GREEN BEANS
- The green bean market is mixed this week. Imported haricot verts are down, with moderate supply and demand reported. Domestic green beans are reporting steady pricing, but suppliers are experiencing harvest gaps with lighter supply. Quality will vary by growing region.

BELL PEPPERS
- Green: The Eastern supply is excellent. Demand is reported as light. FOBs are steady to down slightly. Quality is excellent. The Western supply is excellent, while demand is reported as light to moderate. FOBs are down slightly.
- Red: In the East, no peppers are available at this time. All demand is pulling from the West or Canada. Western supply is light, and demand is reported as strong. Quality is good.

TOMATOES
- Rounds: Eastern and Western supply is light. Demand is reported as moderate to strong, and quality is poor.
- Romas: Eastern and Western supply is light, presumably due to a lighter yield reported this week. Demand is reported as moderate to strong, and once again quality is poor.
- Cherry: Supply is light, but demand is reported as weak, so pricing remains steady this week. Quality is good.
- Grape: The Eastern supply is fair, while demand is reported as moderate to strong. FOBs are down. Quality is fair to good. The Western supply is light, with demand reported as moderate to strong. Western FOBs are steady to up. Quality is fair to good.

CARROTS
- The jumbo carrot market is mixed this week. Product out of California is steady, with moderate supply and demand reported. Product out of Mexico is down with moderate supply and demand reported. Quality continues to vary out of Mexico.

GREEN ONIONS
- The green onion market is mixed this week. Product out of Mexico is up on large, down on medium and up on small, with moderate supply and demand reported. Product out of South Carolina is steady, with light supply and good demand reported.

CAULIFLOWER
- The cauliflower market is flat this week, with normal supply. Demand is reported as good. The quality of the product looks good, except for some slight discoloration and/or cream color in low percentages. Size and texture are expected to be good.

ASPARAGUS
- The asparagus market is up this week. Product out of Peru and Mexico is up, with lighter supply and moderate demand reported. Quality will vary by growing region.

BROCCOLI
- The broccoli market is down this week, with normal supply. The market in California and at the border are down. Supplies from Mexico are down. Demand is weaker on all fronts. Broccoli is showing low percentages of yellowing/brown bits, due to the heat wave this past week.
### HANGING FRUIT

**APPLES AND PEARS**

- **Apples**: All apple varieties out of Washington are steady this week, with moderate supply and demand and good quality being reported.
- **Pears**: The pear market remains stable. Green and red D’Anjou and Bosc are available. The small end of pears remains tight, while 90 count and larger remain constant.

### CITRUS

**LEMONS**

Lemon prices are mixed for the week. Large-sized lemons continue to be tight in supply, which is reportedly causing a price jump (115s, 95s and 75s). 140 count appear to be flat, while smaller sizes are seeing a slight price drop. There is still a limited supply of Chilean lemons on the East Coast.

**LIMES**

Lime prices are down for the week. Supply has improved as the fields recover from recent rainstorms. It is reported that quality is still fair, due to the rain. Due to extreme heat in the growing region, large sizes are very tight. The most available size is 250 count, and we strongly encourage customers to move to smaller-sized limes where possible.

**ORANGES**

Oranges are steady to down for the week. Valencia supplies continue to trend toward 88/113/138 counts. Offshore navels are available from Chile and South Africa if your customers need them. Quality is good for now.

### BERRIES

**STRAWBERRIES**

The strawberry market is up this week. Strawberry quality continues to be good, and weather conditions in the growing regions are optimal. Customers should expect to see smaller berries this week and good quality through the end of the month.

**BLUEBERRIES**

The blueberry market is up this week. British Columbia blueberries are having some issues, with soft fruit and the region decreasing in volume. There is still a steady supply of blueberries out of Oregon. Quality has been good, and steady production is expected through the beginning of September. Mexico will begin harvesting light volumes during the last week of August.

**GRAPES**

The grape market is steady this week as Flame Seedless, Summer Royal and Scarlett Royal are steady out of both Kern District and San Joaquin Valley, California. There is moderate supply, and demand and good quality is reported.

### TROPICAL

**PINEAPPLES**

Pineapple supplies are expected to remain low, and are reported to be causing the price to increase. Sizing trend is moving slowly towards larger sizes, which will help with 5- and 6-count availability. Quality is good for the time being.

**BANANAS**

Banana prices continue to be steady. Conditions continue to be stable with the inbound supplies for the summer months. Quality continues to be good on all bananas.

**AVOCADOS**

Markets are fairly steady, with some strength in smaller fruit. The size curve has shifted from the 60s and smaller being heavy, to 40s and 48s are now the heavy sizes. Demand is reported as steady, as promotions begin for Labor Day, Peru will be finishing up over the next couple of weeks, with the size curve is still heavy to 48s and larger, and some shippers are finishing early. California is finished picking for the most part, and shippers are cleaning up what they have left. #2 fruit in Mexico is still light, and in some cases #1 fruit is being substituted.

### MELONS

**CANTALOUPES AND HONEYDEWS**

- **Cantaloupes**: The cantaloupe market is down this week. The production on 12 count is increasing in relation from last week. It’s expected that there will be more 12 count and less jumbo 9 count at the end of the week.
- **Honeydews**: The honeydew market is down this week. Supplies are expected to be good.

### PRODUCE
All current beef pricing trends are based on USDA data as of Aug. 21, 2019. Last week’s trends refer to the USDA market for the full week of Aug. 12, 2019. Cash cattle continued to trade down last week, with trades occurring between $105/cwt and $107/cwt. Analysts expect something similar this week. Asking prices have been $109/cwt.

Harvest came in at 651k head for the week of Aug. 12, 2019, which was higher than the prior week and a bit higher than what analysts had projected. Of that 651k head, 505k were of the steer/heifer variety. Harvest for the week of Aug. 19, 2019, is expected to be around 647k head. 78.2% of all steers/heifers graded Choice or Prime for the week ending Aug. 9, 2019, which was up from the week prior. Select grading was down, at 18.4%, and Ungraded was also down, at 3.4%.

**GRINDS**

**GROUND CHUCK**: The ground chuck market took what analysts would consider a substantial increase in price last week. Data suggests that this market will peak at the end of August. Prices are only slightly up for ground chuck through Wednesday’s market close of the current week.

**GROUND BEEF 81/19**: 81/19 ground beef also took what analysts would consider a substantial gain to price. Like ground chuck, this market typically peaks around Labor Day weekend. Given the three days of trading this week, analysts report that that this blend of ground beef may take another increase to price.

**GROUND BEEF 73/27**: The 73/27 ground beef followed suit with ground chuck and 81/19 ground beef in last week’s market. This market is trading up again through three days of trading this week.

**ROUNDS**

**PEELED KNUCKLES**: Peeled knuckles traded up on all grades last week. Current prices are higher than what historical seasonal averages would dictate on.

**INSIDE ROUNDS**: All inside rounds were up last week, with the Select grade taking what analysts would consider a very large gain. Historical data suggests that this market could start to soften through September, before seasonal gains in October and spikes in early November.

**BOTTOM ROUND FLATS**: Bottom round flats traded higher last week. Historically, analyst data suggests that this market will trade steady to slightly lower through mid-September before a seasonal peak in early October. However, it is reported that the USDA market this week is showing higher prices due to the Tyson Foods plant fire.

**EYES OF ROUND**: All grades of Eyes of Round were up last week. Although this market is above the three-year seasonal average, data would suggest that this market will typically take a slow climb for the next few months before peaking in mid-to-late October.

**LOINS**

**STRIPS**: Strip loins took large increases across all grades last week. Strips historically soften slightly throughout the remainder of the year, but analysts report that with the uncertainty in the beef market right now, historical seasonal data should not dictate expectations.

**TOP BUTTS**: Choice top butts took an increase in price, and Select product took a sharp decrease in price last week. Choice graded top butts this year are trading well below what reported seasonal averages would suggest. Analysts cite that this market typically reaches its low point in early October.

TENDERLOINS: Tenders experienced a sharp increase to price last week. Historically, the tenderloin market typically peaks in early December, but analysts report that with the uncertainty in the beef market right now, tenders could spike sooner than previously thought.

RIBS

**RIBEYES**: Analysts report that the ribeye complex saw strength across both light and heavy ribeyes in almost all grades. The only discounting was in Ungraded light ribeyes, down a few cents. Analysts are calling for both the light and heavy ribeye market to move upwards over the coming weeks.

CHUCKS

**CHUCK ROLLS**: Chuck rolls traded up last week on all grades. In two of the last three years, chuck rolls have started to climb in price in August and continued to climb through early October.

**TERES MAJORS**: Teres Majors posted gains last week, although analysts report that they appear to be minimal gains when compared to what the rest of the beef complex did last week. Three-year data suggests that this market trades relatively flat through the remainder of the year.

**BRISKETS**: Although historical reports indicate that briskets typically soften in the summer months before a small bump for Labor Day, the brisket market is trading higher now than at any point in the last three years for this time of year. The Choice market took the slightest of discounts last week, while the Select market increased by a few cents.

THIN MEATS

**BALL TIPS**: Ball tips took gains to price last week. Through three days of trading this week, ball tips are experiencing discounting.

**FLAP MEAT**: Choice flap meat held flat last week but Select flap meat took what analysts would consider a substantial gain to price. Flap Meats, on both Choice and Select products, are showing very sharp increases in price in the current week.

**FLANK**: Flank steaks traded up across all grades last week. Flank steaks typically soften through the remainder of the year until mid-December, but analysts are pointing to the Tyson Foods plant fire for the recent strength.

**SKIRT STEAK**: The outside skirt market took what analysts would consider a moderate gain last week. Although day-to-day trading over the last few weeks has been very unpredictable, according to historical data this market typically weakens through mid-October before flattening out for the remainder of the year.
PORK

Pork market information from the week of Aug. 12, 2019.

The USDA estimated hog slaughter was 2.492 MM hogs, 5% larger than the previous week and 1.35% higher than the same week year ago. From a seasonal perspective, weekly hog harvest numbers typically ramp up at the beginning of September. Analysts project weekly hog harvest numbers will remain above a year ago for the balance of this year.

Analysts predict that the USDA Cold Storage for the month of July will show a 12.5% increase, over a year ago, in total frozen pork stocks.

LOINS

Prices in the loin complex were mixed. Bone-in loins traded slightly lower, as analysts point to heavy supplies and lower than anticipated demand. Meanwhile, it is reported that boneless loins moved higher, due to support by tighter product supplies and steady retail demand. Analysts expect both bone-in and boneless loins to trade within a narrow range through early September. Analysts report that prices for both bone-in and boneless loins should start to firm mid-to-late September as retailers ramp up their needs for Pork Month (October) promotions.

TENDERS

Pork tenderloin prices traded slightly lower for the fifth consecutive week. It is reported that ample supplies, along with fewer than expected retail features, continue to pressure prices. Analysts expect tenderloin prices may trend lower during late August/early September due to larger supplies.

BUTTS

Pork butt prices moved slightly lower. Analysts report that supply remains adequate, due to the larger harvest levels, but demand is likely fading across the various channels. Analysts are also reporting that retailers may be promoting cheaper cuts of meat such as bone-in loins for Labor Day. Given historical data, pork butt prices typically hold steady through August and move higher during September.

RIBS

The rib complex is holding firm, according to analysts, with back ribs trading steady and spareribs showing slight declines. Retailers are expected to feature rib items in their Labor Day promotions. After Labor Day, it is reported that rib prices are expected to trend lower and hit their seasonal low point during the early fall. Analysts report that rib prices may firm up later this year, as retailers and processors typically begin booking their needs for the 2020 rib season.

BELLIES/BACON

The belly market continued its move higher for the sixth week in a row. It is reported that increased retail demand for late August/Labor Day bacon promotions may be supporting current price levels for bellies. As the fall season progresses, belly prices are expected to turn lower. Analysts report that the belly market remains volatile.

HAMS

Ham prices turned lower, as analysts point to ample supplies and the lack of interest from export buyers as putting downward pressure on prices. The consensus amongst analysts is that the recent run up in prices has prompted export buyers to step out of the market. This, coupled with larger than anticipated hog supplies, continue to overwhelm this market, according to analysts. It is reported that ham prices are expected to trade/trend lower through late September. Increased demand for holiday hams may support slightly higher prices, according to analysts.

TRIMMINGS

Trimming prices continued their downward trend, as analysts point to pressure by large supplies and waning summer demand. From a seasonal perspective, it is reported that trimming prices are expected to continue their seasonal move lower during August, as processors wrap up their summer production and focus their eyes on Pork Month promotions.

PICNICS

Picnic prices are trending lower, as analysts point to the fact that summer demand and Labor Day features are winding down. Given historical data, the bone-in picnic market typically moves lower from August through September. Boneless picnics are trading lower, as analysts point to declining sausage demand. Both items historically move lower over the next several weeks.
Poultry market information from the week of Aug. 19, 2019.

This week the small wing market was up, with the medium and jumbo wings markets going unchanged as wing season gets underway. The Select and jumbo breast markets were flat, with the medium boneless breast market moving downward. In the near-term, analysts forecast these markets should trend flat to downward. Analysts are referencing the USDA projections of increased jumbo headcount, along with decreased demand going into the fall season, could push jumbo breast prices lower this fall. Jumbo and small tenders were down this week, as demand continues to be unsettled. Analysts state the demand in this market from retail and further processors has continued to be weak. However, they also state that this could change rapidly if further processors step back into these markets.

Export demand continues to be reported as balanced, with domestic demand declining slightly. Thigh meat and bulk leg quarters were down slightly this week, with leg meat remaining unchanged. With increasing jumbo supply, analysts predict these markets could trend flat to downward in the near term. Whole birds/WOG demand has balanced out, resulting in a flat to slightly upward market trend.

** Boneless, Skinless Turkey Breasts **

Turkey boneless, skinless breasts were flat this week. In the near term, analyst expect a flat to slightly upward market.

** Wholesale Frozen Turkeys **

The whole turkey market was up this week. Analysts expect this market should trend flat to slightly upward as vendors ramp up for the holidays.

** Chicken **

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** Broiler-Type Eggs Set in the United States Up 3% **

Hatcheries in the United States weekly program set 232 million eggs in incubators during the week ending Aug. 17, 2019, up 3% from a year ago. Average hatchability for chicks hatched during the week in the United States was 82.8%. Average hatchability is calculated by dividing chicks hatched during the week by eggs set three weeks earlier.

** Starting in 2018, the 19 State totals have been discontinued. **

** Broiler-Type Chicks Placed in the United States Up 2% **

Broiler growers in the United States weekly program placed 189 million chicks for meat production for the week ending Aug. 17, 2019, up 2% from a year ago. Cumulative placements from the week ending Jan. 5, 2019, through week ending Aug. 17, 2019, for the United States were up 1% from the same period a year earlier.

** Starting in 2018, the 19 State totals have been discontinued. **

** Whole Chicken & Cut-Up Parts **

Analysts report that small bird supply and demand is still out of balance, pushing pricing higher as demand is harder to fulfill. Analyst believe this trend should be expected to continue through 2019. The market for larger-size whole birds and WOGs is in a balanced market. As jumbo bird availability increases, analysts believe this could develop into slight decreases in pricing for the near term.

** Boneless, Skinless Breasts & Chicken Tenderloins **

The Select/small boneless breast market was flat this week. It is reported that this market continues to be supported by the YTD headcount deficit in the small bird category. As the market moves into what is historically a lower demand boneless breast season, analyst believe the Select/small market could trend flat to slightly downward in the near term. The medium boneless breast market was down, with spot load offerings being uncovered at slight discounts. The jumbo boneless breast category was flat this week, with spot product being harder to uncover at attractive discounts.

This week Select/small and jumbo tenderloin markets were down. Analysts reference further processors and retailers continue to move in and out of these markets, which could result in a flat to slightly downward trend in the near term.

** Wings **

The small wing market was up this week. Analysts expect this market will trend flat to upward for the near term. The medium wing market was flat during the week of Aug. 19, 2019, with spot load offers being consistently harder to uncover. Analyst expectations are that the medium market will remain flat to upward in the near term. The jumbo wing market remained unchanged this week. Spot product offerings have become harder to uncover, and are being offered at only minimal discounts. The jumbo wing market is expected to trend flat to upward, as analysts point to the fact that seasonal demand is right around the corner.

** Boneless, Skinless Thighs **

The boneless, skinless thigh meat market was down this week. Analysts speculate that this market could be hampered by lack of further processor demand and jumbo supply increasing. Analyst expectations are that this market will trend flat to slightly downward in the near term.
COMMODITY OIL

SOY, CANOLA & PALM OIL

SOY OIL:

- The August soybean oil contract closed lower last week at $.2913 down approximately 50 points for the week of Aug. 12, 2019. Analysts are contributing this to mild weather forecasts, as over half of the soybean crop begins to move through the critical pod setting stage.
- The USDA report from the week of Aug. 12, 2019, was considered price supportive by analysts for the soybean complex, as the acreage number came in below expectations and the 2019/2020 ending stocks projection was lowered by 40 million bushel. 2019/2020 soybean oil ending stocks were lowered 35 million pounds to 1.5 billion, even with a cut in use for biodiesel production.
- The July NOPA crush numbers continued to outline strong domestic demand for soybean oil. The July crush was a record high, at 168.1 million bushel. Even so, soybean oil stocks dropped 69 million pounds from June, regardless of the larger crush total and a higher than expected oil yield.

CANOLA

- Analysts report that stocks continue to build without an export market to China. Weather has improved, but analyst report that canola oil basis levels still are considered weak.

PALM OIL

- Malaysian palm oil stocks were down for a fifth consecutive month in July, to a one-year low of 2.39 million metric tons. It is reported that improved export business to China and India has helped to reduce the multi-year surplus. Historically, global palm oil production trends seasonally higher now through the October/November period.

DAIRY

All dairy pricing trends are based on USDA and CME data as of Aug. 21, 2019.

BUTTER

It is reported that demand has been mixed throughout the country, but demand has seen upticks as prices settle back to the lower end of the trading range. Inventories are adequate, as the market appears to be in balance, according to analysts.

CHEESE

The block cheese market has continued to push to new calendar year highs, and hit its highest levels since November 2016. Analysts report a limited amount of milk availability has supported both the milk prices and the finished goods cheese prices. Even with the higher values, domestic cheese demand has remained firm, with schools going back into session helping to support demand. Analysts indicate that cheaper global prices have put additional pressure on U.S. barrel cheese competitiveness, keeping the block–barrel spread at wider levels here in the U.S. Analysts forecast that until milk production seasonally improves (getting close), prices should remain rather well supported.

SHELL EGGS

The shell egg market resumed its sharp move higher this past week, as analysts point to increased retail and wholesale demand eliminating the burdensome supplies that had been weighing on prices. Analysts suggest lower prices the past few months have motivated farmers to reduce hens in the laying flock, which, in combination with a pickup in seasonal demand, has been very supportive to shell egg prices. The market is firm, and analysts indicated suppliers are holding inventories with much more confidence.

MILK & CREAM

Class I and class III milk prices are now at their highest level in a few years, as analysts point to school demand ramping up and lower milk production.
All seafood pricing trends are based on Urner Barry data and supplier quotes as of Aug. 20, 2019.

**SHRIMP, DOMESTIC**

(Whites and Browns): Pricing continues to be firm, while fishing is starting to improve slightly. Analyst believe smaller shrimp will have a lot of pressure on availability and price. The brown season is now open, however buying activity has been very strong and pricing is moving up. Inventory on larger sizes is starting to improve which, has brought some price relief.

(Domestic PUDs): Smaller PUDs are becoming tight, as they have been pushed into the Gulf of Mexico with the influx of water coming out of the Mississippi River, which traditionally puts pressure on this category.

**SHRIMP, IMPORTED**

(Black Tigers and Whites): The seafood industry reports seeing pressure on inventory and higher pricing on both white shrimp and black tiger. Large-size whites 26-30 count and larger are under a ton of pressure, due to seasonal demand and lower inventory domestically.

(Mexican Browns and Whites): Analysts report that suppliers may have a concern about the tight supply of brown and large-sized shrimp. The 2019 season will be underway in September.

**CATFISH**

Domestic: The warm weather is allowing more feeding of fish, with production continuing to improve. Analysts report that pricing is expected to soften.

Imported: Analysts report a firm but stable market. Pangasius or domestic catfish would be good alternatives.

**SALMON**

Atlantic Farmed Salmon: Analysts report that both the fresh and frozen market are somewhat stable, but vendors are offering some spot opportunity. Vendors also indicate that there is still a concern that 4-oz portions will get tight, as the size of fish needed is in short supply.

**MAHI-Mahi**

Analysts report that pricing has turned steady, with fewer offerings. Inventory is in good shape along all size portions.

**SCALLOPS**

SEA: Reports indicate that pricing has shown some volatility on the fresh side. Frozen prices continue to be stable.

BAY: Pricing is stable for next week, but analysts indicate bay scallops could move higher with further receipts that would have the additional tariff associated with it.

**TILAPIA**

Demand has been steady, as analysts point to the market settling into higher costs.

**PANGASIOUS**

Pricing is trending downward, as reported inventory levels in the U.S. are in very good shape.

**WHITEFISH COMPLEX**

Cod: It is reported that pricing is showing some firmness. Reports indicate that inventory is firm behind strong demand as other similar species increase in price.

Pollock: The fishery for Pacific pollock has produced only smaller, 2-4-oz. filets. Analyst expect that this could cause an inventory issue for frozen loins if they don't start catching larger fish. Larger filets 4-6 oz. and 6-8-oz. are very tight. In addition, the industry is starting to plan for a new 10% tariff that will go into effect on Dec. 15, 2019.

Haddock: Vendors are reporting that pricing continues to firm, due to high demand and tight supply.

Flounder: Inventory levels are in good shape. Vendors are reporting that pricing will be firming on goods coming from China due to the additional tariffs. Analysts report that fish from Argentina should start to firm up as the season changes.

**TUNA, YELLOWFIN**

(Frozen Steaks & Loins): Analysts report that tuna pricing and inventory is stable.

**SWORDFISH**

Analysts report that swordfish pricing is stable. Inventory levels are in very good shape.

**KING CRAB**

(RED & GOLDEN): Analyst report product is very short in the marketplace and is expected to be tight ongoing. Gold product of Russia is increasing in price.

**CRABMEAT**

(BLUE & RED, PASTEURIZED): Analysts report that the market is mostly stable. Mexico blue crab season is beginning to slow, as is common for this time of year. Analysts are reporting that pricing is stable, and supply is fair.

**SNOW CRAB**

Alaskan: Most vendors are off the market, with very little, if any, product out there currently.

Canadian: As pricing is now stabilizing at higher levels, analysts believe it could move higher through Q3. Vendors report 10-12-oz. product appears to be in the tightest supply, with prices firming.

**LOBSTER**

North American Lobster: Pricing is steady to firm. Vendors report small-size tails and meat have decent supply. Large-size tails continue to be a challenge. Maine is expected to be underway over the next 1-2 weeks. The season is later than last year, due to water temperatures which analysts believe could begin to drive pricing higher.

Lobster Tails Warm Water: The industry is extremely tight according to reports. Pricing is stable, and new production is expected to start arriving in late September.

Lobster Meat: Pricing is moving up, and demand is reported as steady. The season is later than last year, due to water temperatures which analysts believe could begin to drive pricing higher.
The U.S. announced in 2018 they would impose tariffs on imports to shrink the trade deficit.

As reported, 4 rounds of tariffs on have been implemented so far:

1. Mar. 23, 2018 ~$3 billion of products: imported Steel (25%) and Aluminum (10%).

2. The next round of ~$50 billion in products from China - mostly machinery and parts - was put on in 2 stages:
   a.) July 6, 2018 ~$34 billion of imported products (25%).
   b.) Aug. 23, 2018 ~$16 billion (also 25%).

3. Sept. 24, 2018, an additional ~$200 billion in products from China (10%).

4. May 10, 2019, the U.S. government raised the 10% tariff it had implemented on $200B of Chinese goods to 25%.

5. China has initially matched the first $50 billion, and then an additional $60 billion against the latest round ($200 billion).

6. China announced on Monday, May 20, 2019, that it would raise tariffs to 20% or 25%, from the already 10% in place.

Media reports that President Trump has suggested a 10% tariff on the remaining $300 billion in Chinese exports, effective Sept. 1, 2019. Reports indicate that the remaining tariffs would be mainly on finished goods and not agricultural products. Media is additionally reporting that trade talks are currently scheduled to resume in September. However, on Monday, Aug. 5, 2019, it was reported that China stated that they will halt buying any and all U.S. agriculture products indefinitely.

### Products with Price Increases

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<td>Canned Tomatoes, Dry Pack Beans, EB Canned Fruit, Ketchup, Shelf-Stable Entrees, Canned Pasta, Oil, Dessert Toppings, Cocoa</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Value Added Shelf-Stable</td>
<td>Sauces, Shelf-Stable, Gelatin, Pudding &amp; Pie Filling, Shelf-Stable</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Canned Goods</td>
<td>Canned Fruit and Veg., Pudding &amp; Custard, Cheese, Sauces, Beans</td>
</tr>
<tr>
<td>Straws and Stirrers</td>
<td>Disposables</td>
<td>Straws, Drinking, Plastic/PLA - Straws, Stirrer, Plastic/PLA</td>
</tr>
<tr>
<td>Metals - Iron, Steel, Aluminum</td>
<td>Value Added Shelf-Stable</td>
<td>EB Gelatin, Pudding &amp; Pie Filling, Shelf-Stable &amp; EB Sauces, Shelf-Stable</td>
</tr>
<tr>
<td>Plastics</td>
<td>Disposables</td>
<td>Bags, Food Storage (PE) and (PP), Bags T-Shirt, Buckets, Can Liners, Cups, Dust Pans, Food Containers, Lids, Pastry Bags, Urinal Deodorizer, Aprons, Bibs, Headware (Disposable), Trays &amp; Film</td>
</tr>
<tr>
<td>Fibers / Molded Fiber</td>
<td>Disposables</td>
<td>100% Cotton Fabrics, Cups &amp; Bowls, Food Containers, Plates, Platters, Lids</td>
</tr>
<tr>
<td>Gloves</td>
<td>Disposables</td>
<td>Latex, Nitrile, PE, Vinyl/Synthetic</td>
</tr>
<tr>
<td>Frozen Seafood</td>
<td>Finfish &amp; Shellfish</td>
<td>Catfish, Flounder, Haddock, Tilapia, Pasteurized Crabmeat, Scallops, Squid, Crawfish</td>
</tr>
<tr>
<td>Canned Fruit</td>
<td>Canned Fruit &amp; Veg.</td>
<td>Mandarin, Nuts, Cauliflower, Other Fruits &amp; Veg.</td>
</tr>
</tbody>
</table>