

Premier Regional Foodservice Meeting The Magic of Success Fall 2017

Make plans to attend the fall Premier regional foodservice meetings coming to a city near you. Whether you are a foodservice director of a hospital, nursing home, senior living, college and university, K-12 or commercial account, you will find savings ideas and a wealth of information that will keep you ahead in your field.

The Premier foodservice program offers a huge value proposition for our members. The integrated offerings are what makes the program unique in the market. Unless members take an active role in quilting together the program layers, there could be missed saving or revenue opportunities.

Most members have achieved the first layer of savings on food costs offered through the program. Demands from the member's executive suite however continues to ask for more cost saving or revenue. Unless members become creative and take advantage of this integrated program, success will be elusive. By attending this meeting, you will learn how to make your results stellar.

This one day meeting will be your stepping stone to understanding this often complex program.

- Where do the savings lie?
- How can you become a top notch performer and show your value to your organization?
- Who are the key players to make your program successful and how can you work together?
- What results can be achieved by taking an active role?

Vendor Shows

The foodservice committee (which is a group of your peers) has awarded the manufacturers highlighted in each of the three vendor shows. They can bring savings, brands, and fresh ideas to your foodservice operation. This is your chance to interact first hand with numerous vendors to discuss your needs and identify savings and opportunities.

Chicken is one of the top spend categories of Premier members. Come meet the vendors awarded in the new chicken contracts that start October, 2017.

Food Costs

Do you want to know how food inflation affects your food cost? Gain insight into the inflation forecasts.

This meeting has been applied for:

- 2.0 CEUs and 3.0 exhibit hours for registered dietitians/diet technicians registered
- 2.0 CEUs and 3.0 exhibit hours from the Certified Dietary Managers Association
- 3.0 hours of continuing education hours and 3.0 exhibit hours from ACF for certified chefs

Please RSVP by clicking on this link or RSVP to your local account manager.

Event link: premier.eventready.com/events/RegionalMeeting2017

**Premier Regional Foodservice Meeting
“The Magic of Success”
September - November, 2017**

Time	Topic	Presenter(s)
9:00 a.m.	Introduction CMA update Contract announcements of the newly awarded categories highlighted in the morning show	Premier staff
9:30 a.m.	Morning vendor show	Juices Apple & Eve Juices Bolthouse Farms Country Pure Foods Leahy/IFP Ocean Spray PepsiCo Foodservice Bonappa Beverages Eggs Michaels Foods US Foods, Inc. Margarine, Spreads & Blends Ventura Foods US Foods, Inc. Frozen Vegetables and Fruit Dole Packaged Foods Company Wyman's US Foods, Inc.
10:15 a.m.	The Magic of Success – Part One Executive suites continue to ask for more cost saving and/or revenue. Unless members become creative and take advantage of this integrated program, success will be elusive. Learn how to access and take advantage of all aspects of the Premier foodservice program program to set yourself up as a high achiever.	Premier staff
11:15 a.m.	CMA updates The Premier Foodservice Committee (which is a group of your peers) has been busy awarding contracts that bring you great value and savings. Contract updates will be shared.	Premier staff
11:45 a.m.	Lunch show with vendors	Entrees Ruiz Foods, Inc. US Foods Asian Food Solutions Schwan's Food Service Nestle Professional KraftHeinz

		Ajinomoto Windsor Joseph's Pasta Carla's Pasta Oils and Shortening Par-Way Tryson US Foods Chicken Tyson Foods AdvancePierre Foods Koch Foods Perdue Foods US Foods
1:00 p.m.	The Magic of Success – Part Two Although the entire Premier foodservice program can be complex, the integrated team available will be outlined to maximize the value and your success.	Premier staff
1:30 p.m.	CMA updates and Premier news Contract updates will be shared along with Premier news. The Premier National Meeting provides our members with great education and networking. Learn how you can win a trip to the next Premier Foodservice Forum at Breakthroughs June 19 – 22, 2018 Nashville, TN	Premier staff
1:45 p.m.	Food vendor show	Snacks PepsiCo Foodservice Kellogg's KraftHeinz US Foods General Mills Pop Chips John B McKee Foods Clif Bar & Company Jack Links Tyson Foods
2:45 p.m.	Food Inflation/Market Update Gain insight into the inflation forecasts.	Premier staff
3:15 p.m.	Fabulous door prizes (Must be present to win)	Premier staff
3:30 p.m.	Adjourn	

**Premier Regional Meetings
Fall 2017**

Location	Date	Location	Location	Date	Location
Albany	10/24/2017	Mallozzi's Banquet & Ballrooms 1930 Curry Rd Schenectady, NY 12303	Memphis	10/25/2017	US Foods Memphis Division 5900 East Holmes Road Memphis, TN 38141
Boston	11/14/2017	Crowne Plaza 15 Middlesex Canal Park Rd Woburn, Ma 01801	Metro NY	10/3/2017	US Foods Metro NY 1051 Amboy Ave Perth Amboy, NJ 08861
Buffalo	11/2/2017	Salvatore's Italian Gardens 6461 Transit Road Depew, NY 14043	Miami	10/11/2017	Westin Hotel – Ft Lauderdale 400 Corporate Dr 76 Fort Lauderdale, FL 33334
Charlotte	9/27/2017	Gastonia Conference Center 145 Dr. Martin Luther King Jr. Way Gastonia, NC 28052	Milwaukee	10/17/2017	Four Points By Sheraton- Milwaukee North Shore 8900 N Kildeer Ct Brown Deer WI 53209
Chicago	11/8/2017	The Garlands 1000 Garland Lane Barrington IL 60010 (847) 304-996	Minneapolis/ Minnesota	10/5/2017	Plymouth Creek Center 14800 34th Ave N Plymouth, MN 55447 (763) 509-5280
Cincinnati	10/24/2017	Manor House 7440 Mason-Montgomery Road Mason, OH 45040 (513) 459-0177	New Jersey/Philly	9/19/2017	US Foods Swedesboro 300 Berkeley Dr Swedesboro, NJ 08085
Cleveland	10/11/2017	Hilton Garnden Inn 8971 Wilcox Dr. Twinsburg, OH 44087	Jackson	9/20/2017	Sheraton - Metairie 4 Galleria Blvd Metairie, LA
Southern California	10/25/2017	Hilton Orange County Costa Mesa 3050 Bristol St Costa Mesa, CA 92626	Phoenix	10/10/2017	Scottsdale Plaza Resort 7200 North Scottsdale Road Scottsdale, AZ 85253
Dallas	10/5/2017	Hyatt Place 5101 North President George Bush Highway Dallas, TX 75040	Portland	11/15/2017	Sheraton Portland Airport Hotel 8235 NE Airport Way Portland, OR 97220
Detroit	10/12/2017	DoubleTree by Hilton Detroit - Novi 42100 Crescent Blvd Novi, MI 48375	Pittsburgh/ Greensburg	10/24/2017	Rivers Casino 777 Casino Dr Pittsburgh, PA 15601
Fargo (Grand Forks)	10/4/2017	Delta by Marriott 1635 42nd St S Fargo, ND 58103	Raleigh	9/28/2017	US Foods 1500 NC Highway 39 Zebulon, NC 27597
Indianapolis	11/7/2017	The Wellington Fishers Banquet & Conference Center 9775 N by NE Blvd Fishers, IN 46037 (317) 333-6957	San Francisco	9/27/2017	San Ramon Marriott 2600 Bishop Drive San Ramon, CA 94583
Kansas City	11/9/2017	US Foods 16805 College Blvd. Lenexa, KS 66219 (913) 907-3541	St. Louis	10/4/2017	Orlando's Event Center 2050 Dorsett Village Maryland Heights, MO 63043 (314) 453-9000
Manassas	10/17/2017	Wyndham Garden Manassas 10800 Vendor Lane Manassas, VA-20109	Tampa	10/10/2017	TPepin's Hospitality Centre 4121 N 50th Street Tampa, FL 33610
Lincoln/Omaha	11/1/2017	Mid-America Center 1 Arena Way Council Bluffs, IA 51501			